
Overview

This Unit is about identifying and agreeing with the stakeholders what systems are most effective for managing the project. The systems identified will need to be prioritised and formalised if necessary through the contract. Once systems are instigated you will need to identify a method of monitoring the systems and taking corrective action or improvements should the need arise. You will need to communicate the system and methods in order that all parties are familiar with what is expected of them.

Performance criteria

You must be able to:

Agree and implement systems with partners

- P1 specify and agree with **partners** the ways in which **systems** will be managed and aligned
- P2 identify and agree, with all **stakeholders**, the changes to **systems** which are necessary to meet technical and quality requirements
- P3 develop and implement **systems**, identify any problems and making appropriate modifications
- P4 negotiate and agree formal contractual arrangements that set out the requirements for the implementation and operation of strategic sourcing partnerships

Monitor and control arrangements for strategic sourcing

You must be able to:

- P5 review the terms of contract regularly, and assess whether there are continued benefits to the **partners**
- P6 **monitor** the performance of suppliers against agreed standards and quantify any variations in performance
- P7 inform suppliers about variations in performance from contract terms, and provide them with advice and information about the changes needed and the time allowed to make the changes
- P8 investigate persistent variations and major problems, identify likely causes and inform all **those who are affected**
- P9 assess existing sourcing arrangements against alternative supply options regularly and estimate the relative benefits and advantages

Knowledge and understanding

You need to know and understand:

Agree and implement systems with partners

- K1 how and why to specify and agree with **partners** the ways in which **systems** will be managed and aligned (evaluation)
- K2 what to identify as any problems (understanding)
- K3 how to implement **systems** and make appropriate modifications (application)
- K4 how and why to develop **systems** (synthesis)
- K5 what to identify as the changes which are necessary to meet technical and quality requirements (understanding)
- K6 how and why to agree with **stakeholders** the changes which are necessary to meet technical and quality requirements (evaluation)
- K7 how to negotiate and agree formal contractual arrangements that set out the requirements for the implementation and operation of strategic sourcing partnerships (synthesis)

Monitor and control arrangements for strategic sourcing

You need to know and understand:

- K8 how and why to review the terms of contract and assess whether the terms provide continued benefits to the **partners** (analysis)
- K9 how and why to **monitor** the performance of suppliers and quantify any variations performance (analysis)
- K10 how and why to assess existing sourcing arrangements against alternative supply options and estimate the relative benefits and advantages of alternative supply options (analysis)
- K11 how to inform suppliers about variations in performance from contract terms (application)
- K12 how to inform all **those who are affected** by persistent variations and major problems (application)
- K13 how and why to provide suppliers with advice and information about the changes needed and the time allowed to make the changes (synthesis)
- K14 how and why to investigate persistent variations and major problems (analysis)

Scope/range

Agree and implement systems with partners

- 1 Partners:
 - 1.1 contractors
 - 1.2 subcontractors
 - 1.3 suppliers
 - 1.4 consultants
 - 1.5 clients/end users
- 2 Systems:
 - 2.1 manual
 - 2.2 electronic
 - 2.3 TQM systems
 - 2.4 design
 - 2.5 commercial
 - 2.6 health and safety
 - 2.7 Key Performance Indicators
 - 2.8 time management
- 3 Stakeholders
 - 3.1 internal
 - 3.2 external

Monitor and control arrangements for strategic sourcing

- 4 Partners:
 - 4.1 contractors
 - 4.2 sub contractors
 - 4.3 suppliers
 - 4.4 consultants
 - 4.5 clients/end users
- 5 Monitoring - methods:
 - 5.1 in-house reporting
 - 5.2 consultant
 - 5.3 computer
 - 5.4 manual
- 6 Those who are affected:

Scope/range

- 6.1 suppliers
- 6.2 users

COSCSMO10 - SQA Unit Code FM1W 04
Implement strategic sourcing partnerships



Developed by ConstructionSkills

Version number

Date Approved December 2008

Indicative review date November 2019

Validity Current

Status Original

Originating organisation ConstructionSkills

Original URN COSCSMO10

Relevant occupations Managers in construction

Suite Construction Senior Management

Keywords Strategic; managing; project; contract; monitoring; communicate
