

Core Skills Signposting: Management and Leadership NOS

This document presents the core skill signposting for the current Management & Leadership (M&L) Scottish Vocational Qualifications (SVQs) at the following level:

- SVQ 5 in Management

The following tables signpost the five SQA Core Skills standards to the Management and Leadership National Occupational Standards.

Key:

/	No coverage
	Some or partially coverage
	Full coverage

Core Skills Signposting

SVQ 5 in Management Units Signposted to SCQF Levels

Unit	Unit Title	C	N	PS	WWO	ICT
B7	Provide leadership for your organisation	6	5	5	6	/
C3	Encourage innovation in your organisation	6	6	6	6	/
F12	Improve organisational performance	6	6	6	6	/
A3	Develop your personal networks	6	4	5	6	/
B2	Map the environment in which your organisation operates	6	6	6	6	/
B3	Develop a strategic business plan for your organisation	6	6	6	6	/
B4	Put the strategic business plan into action	6	6	6	6	/
B8	Ensure compliance with legal, regulatory, ethical and social requirements	6	5	6	6	/
B9	Develop the culture of your organisation	6	4	6	6	/
B10	Manage risk	6	6	6	6	/
B12	Promote equality of opportunity, diversity and inclusion in your organisation	6	5	6	6	/
C4	Lead change	6	6	6	6	/
C5	Plan change	6	6	6	5	/
C6	Implement change	6	5	6	6	/
D2	Develop productive working relationships with colleagues and stakeholders	6	4	6	6	/
D4	Plan the workforce	6	6	6	5	/
D17	Build and sustain collaborative relationships with other organisations	6	6	6	6	/
E3	Obtain additional finance for the organisation	6	6	6	6	/
E4	Promote the use of technology within your organisation	6	6	6	6	6
E7	Ensure an effective organisational approach to health and safety	6	6	5	5	/
E13	Promote knowledge management in your organisation	6	/	5	5	6
E17	Outsource business processes	6	6	6	6	/
F2	Manage a programme of complementary projects	6	6	6	6	/
F9	Build your organisation's understanding of its market and customers	6	6	6	6	/
F10	Develop a customer focussed organisation	6	5	6	6	/

F15	Carry out quality audits	4	/	6	6	/
F16	Manage the development and marketing of products/services in your area of responsibility	5	5	5	4	/
BA5	Develop your organisation's vision and strategy	6	4	6	6	/
BB2	Develop, maintain and evaluate business continuity plans and arrangements	6	6	6	6	/
CA1	Identify and evaluate opportunities for innovation and improvement	6	6	5	6	/
CA3	Engage people in change	6	5	6	6	/
EA1	Identify and justify requirements for financial resources	6	6	6	5	/
EC2	Manage information, knowledge and communications systems	5	/	6	5	6
FC2	Bid for contracts	6	6	6	5	/