Leadership and Management qualifications
Effective managers are essential to the success of any business in today’s competitive economy. Good management skills are a must.

SQA has developed a wide range of leadership and management qualifications to develop the skills and knowledge to support your business needs.

There are qualifications for people with no management experience; for people looking at development or CPD; or for people looking for recognition of their competence in the workplace.

Awards in Management
Awards in Leadership at SCQF levels 5 and 6 are designed for school pupils in S5 or S6, trainees participating in preparation for entering employment, adult returners etc.

HNs in Management and Leadership
The HNC and Diploma in Management and Leadership are for existing managers or people aspiring to management positions, and are normally offered part-time in colleges.

Many students progress to relevant degree programmes.

PDAs in Management
SQA has a range of Professional Development Awards (PDAs) available to support managers and aspiring managers in developing and enhancing their leadership and management skills and practices. The PDAs are short, focused awards and can be delivered in the workplace or through colleges and training providers. The PDAs are available from SCQF level 6 to 11.

SVQs in Management
SVQs in Management are available at four levels: SVQ in Team Leading at SCQF level 6; SVQ in Management at SCQF level 7; SVQ in Management at SCQF level 9 and SVQ in Management at SCQF level 11.

These are for people currently in managerial positions. Achieving an SVQ is evidence that someone is competent in their job — to national standards.

Support
A wide range of support materials is available, including interactive activities which help learners gain management and leadership skills.

SQA and CMI
SQA and Chartered Management Institute (CMI) jointly certificate all these awards. CMI have special membership arrangements for those achieving particular SQA/CMI awards.

Progression
Achievement of different SQA management qualifications can help with progression. For example, the SVQ in Management at SCQF level 9 and the Diploma in Management and Leadership can lead to a one year parttime degree programme.
The following grid shows how the management qualifications relate to each other on the Scottish Credit and Qualifications Framework (SCQF). The SCQF is a useful means of comparing different types of qualifications and helps to highlight progression opportunities.

**Progression Chart**

<table>
<thead>
<tr>
<th>SCQF</th>
<th>Awards</th>
<th>HNC/Diploma</th>
<th>PDAs</th>
<th>SVQs</th>
</tr>
</thead>
</table>
| Level 11 |                             | PDA in Organisational Ethics and Decision Making  
PDA in Strategic Leadership |                                                                      | SVQ in Management           |
| Level 9  |                             | PDA in Decision Making and Innovation  
PDA in Leading Change  
PDA in Managing Projects and Business Processes  
PDA in Organisational Leadership  
PDA in Planning and Implementing Change  
PDA in Strategic Leadership and Management |                                                                      | SVQ in Management           |
| Level 8  | Diploma in Management and Leadership | PDA in Leadership and Change  
PDA in Leadership  
PDA in Managing Finances  
PDA in Managing Self and Others  
PDA in Operational Leadership and Management  
PDA in Project Management  
PDA in Strategic Management |                                                                      |                             |
| Level 7  | HNC in Management and Leadership | PDA in Leadership and Management of the Work of Others  
PDA in Managing Resources and Quality  
PDA in Managing Self and Others  
PDA in Managing Self and the Work of Others  
PDA in Team Leadership and Management |                                                                      | SVQ in Management           |
| Level 6  | Award in Leadership         | PDA in Introductory Leadership and Management  
PDA in Management |                                                                      | SVQ in Team Leading         |
| Level 5  | Award in Leadership         | PDA in Management |                                                                      |                             |
SQA Leadership and Management qualifications

The SCQF helps to make the relationships between qualifications clearer. Qualifications in the SCQF are compared using two measures: level and credit. The level of a qualification shows how difficult the learning is, and the amount of credit shows the size of the qualification (how much learning is involved, or how long it will take).

SQA Qualifications in the Scottish Credit and Qualifications Framework

Find out more.

Call: 0303 333 0330
E-mail: mycentre@sqa.org.uk
www.sqa.org.uk/businessdevelopment

We look forward to working with you.