

HN FINANCIAL SERVICES

Assessment Support Packs (ASPs)

Your centre's SQA Co-ordinator will have access to these HN Assessment Support Packs (ASPs)/Assessment Exemplars on SQA's website. Please approach them for copies.

Title: **Communication: Business Communication**
Unit Number: H7TK 34
Code: H7TK 34/ASP004
Edition: 1st Edition, January 2016
Downloads: Communication: Business Communication

Title: **Creating a Culture of Customer Care**
Unit Number: H1F0 34
Code: H1F0 34/AEX001
Edition: *1st Edition, November 2012*
Downloads: Creating a Culture of Customer Care

Title: **Financial Sector: An Introduction**
Unit Number: DE5M 34
Code: DE5M 34/ASP002
Edition: *2nd Edition, November 2015*
Downloads: Financial Sector: An Introduction

Title: **Financing International Trade**
Unit Number: DE5T 35
Code: DE5T 35/AEX001
Edition: *1st Edition, June 2012*
Downloads: Financing International Trade

Title: **Financing International Trade**
Unit Number: DE5T 35
Code: DE5T 35/ASP002
Edition: *1ST Edition, August 2015*
Downloads: Financing International Trade

Title: **Financial Services Regulatory Framework**
Unit Number: H0BW 35
Code: H0BW 35/AEX001
Edition: *1st Edition, June 2012*
Downloads: Financial Services Regulatory Framework

Title: **Financial Services Regulatory Framework**
Unit Number: H0BW 35
Code: H0BW 35/ASP002

Edition: *1st Edition, August 2015*
Downloads: Financial Services Regulatory Framework

Title: **Financial Services: Graded Unit 1**
Unit Number: H0Y2 34
Code: H0Y2 34/AEX001
Edition: *2nd Edition, July 2017*
Downloads: Financial Services: Graded Unit 1

Title: **Financial Services: Graded Unit 2**
Unit Number: H0Y3 35
Code: H0Y3 35/AEX001
Edition: *3rd Edition, July 2017*
Downloads: Financial Services: Graded Unit 2

Title: **Financial Services: Graded Unit 3**
Unit Number: H7V7 35
Code: H7V735/ASP001
Edition: *2nd Edition, July 2017*
Downloads: Financial Services: Graded Unit 3

Title: **Income Tax**
Unit Number: F86X 35
Code: F86X 35/AEX001
Edition: *3rd Edition, June 2017*
Downloads: Income Tax

Title: **Information Technology: Applications Software 1**
Unit Number: D75X 34
Code: *D75X 34/AEX001*
Edition: *1st Edition, January 2011*
Downloads: Information Technology: Applications Software 1
Supplementary files: Supplementary Files

Title: **Information Technology: Applications Software 2**
Unit Number: D7CY 35
Code: D7CY 35
Edition: *1st Edition, September 2004*
Downloads: Information Technology: Applications Software 1
Supplementary files: Supplementary Files

Title: **Investment**
Unit Number: H9AM 35
Code: H9AM 35/AEX002
Edition: *2nd Edition, July 2017*
Downloads: Investment

Title: **Managing People and Organisations**
Unit Number: F84T 34
Code: F84T 34/AEX002
Edition: *1st Edition, July 2012*
Downloads: Managing People and Organisations

Title: **Managing People and Organisations**
Unit Number: F84T 34
Code: F84T 34/ASP003
Edition: *1st Edition, March 2014*
Downloads: Managing People and Organisations

Title: **Pension Provision**
Unit Number: H9NC 35
Code: H9NC 35/AEX001
Edition: *2nd Edition, July 2017*
Downloads: Pension Provision

Title: **Personal Financial Services**
Unit Number: H0BX 34
Code: H0BX 34/AEX001
Edition: *1st Edition, June 2012*
Downloads: Personal Financial Services

Title: **Personal Financial Services**
Unit Number: H0BX 34
Code: H0BX 34/ASP002
Edition: *1st Edition, August 2015*
Downloads: Personal Financial Services

Title: **Principles of Insurance**
Unit Number: H9ND 35
Code: HN9D 35/ASP001
Edition: *2nd Edition, July 2017*
Downloads: Principles of Insurance

Optional Units

Title: **Behavioural Skills for Business**
Unit Number: F84L 35
Code: F84L 35/AEX001
Edition: *1st Edition, January 2011*
Downloads: Behavioural Skills for Business

Title: **Business Accounting**
Unit Number: F84M 34
Code: F84M 34/AEX001
Edition: *8th Edition, August 2016*
Downloads: Business Accounting
Supplementary Material

Title: **Business Accounting**
Unit Number: F84M 34

Code: F84M 34/AEX001
Edition: *4th Edition, February 2017*
Downloads: Business Accounting

Title: **Business Culture and Strategy**
Unit Number: F7J7 34
Code: F7J7 34/AEX001
Edition: *1st Edition, May 2011*
Downloads: Business Culture and Strategy

Title: **Business Law: An Introduction**
Unit Number: F84P 34
Code: F84P 34/AEX002
Edition: *3rd Edition, October 2015*
Downloads: Business Law: An Introduction

Title: **Business Taxation**
Unit Number: F7R6 35
Code: F7R6 35/AEX001
Edition: *5th Edition, July 2017*
Downloads: Business Taxation

Title: **Developing Skills for Personal Effectiveness**
Unit Number: DF4D 33
DF4E 34
DF4F 35
Code: CB2700
Edition: *1st Edition, August 2005*
Downloads: Developing Skills for Personal Effectiveness
Developing Skills for Personal Effectiveness

Title: **Economics 1: Micro and Macro Theory and Application**
Unit Number: F7J6 35
Code: F7J6 35/AEX001
Edition: *1st Edition, 2010*
Downloads: Economics 1: Micro and Macro Theory and Application

Title: **Economics 1: Micro and Macro Theory and Application**
Unit Number: F7J6 35
Code: F7J6 35/ASP002
Edition: *1st Edition, April 2015*
Downloads: Economics 1: Micro and Macro Theory and Application

Title: **Economics 2: The World Economy**
Unit Number: F86E 35
Code: F86E 35/AEX001
Edition: *1st Edition, September 2010*

Downloads: Economics 2: The World Economy

Title: **Economics 2: The World Economy**
Unit Number: F86E 35
Code: F86E 35/ASP002
Edition: *1st Edition, March 2015*
Downloads: Economics 2: The World Economy

Title: **Economic Issues: An Introduction**
Unit Number: F7J8 34
Code: F7J8 34/AEX001
Edition: *2nd Edition, July 2012*
Downloads: Economic Issues: An Introduction

Title: **Economic Issues: An Introduction**
Unit Number: F7J8 34
Code: F7J8 34/AEX002
Edition: *1st Edition, December 2011*
Downloads: Economic Issues: An Introduction

Title: **Marketing: An Introduction**
Unit Number: F7BX 34
Code: F7BX 34/AEX002
Edition: *1st Edition, January 2012*
Downloads: Marketing: An Introduction

Title: **Marketing: An Introduction**
Unit Number: F7BX 34
Code: F7BX 34/ASP003
Edition: *2nd Edition, March 2017*
Downloads: Marketing: An Introduction

Title: **Personal and Business Lending**
Unit Number: HF2H 35
Code: HF2H 35/ASP001
Edition: *1st Edition, August 2016*
Downloads: Personal and Business Lending

Title: **Personal and Business Lending**
Unit Number: HF2H 35
Code: HF2H 35/ASP002
Edition: *1st Edition, August 2016*
Downloads: Personal and Business Lending

Title: **Preparing Financial Forecasts**
Unit Number: F84R 35
Code: F84R 35/AEX001
Edition: *2nd Edition, March 2016*
Downloads: Preparing Financial Forecasts
3rd Edition due September/October 2017

Title: **Statistics for Business**
Unit Number: F84K 35
Code: F84K 35/AEX001
Edition: *3rd Edition, August 2014*

Downloads: Statistics for Business
Supplementary files

Title: **Statistics for Business**
Unit Number: F84K 35
Code: F84K 35/AEX002
Edition: 2nd Edition, August 2014
Downloads: Statistics for Business
Supplementary files: Excel files: Assessment 2 Data; Assessment 2 Solution; Assessment 3 Data; Assessment 3 Solution