



National  
Qualifications  
2023 MODIFIED

**X863/75/11**

**Psychology**

MONDAY, 29 MAY  
9:00 AM — 10:30 AM

**Total marks — 50**

**SECTION 1 — INDIVIDUAL BEHAVIOUR — 25 marks**

Attempt Question 1.

**SECTION 2 — SOCIAL BEHAVIOUR — 25 marks**

Attempt Question 2.

Write your answers clearly in the answer booklet provided. In the answer booklet you must clearly identify the question number you are attempting.

Use **blue** or **black** ink.

Before leaving the examination room you must give your answer booklet to the Invigilator; if you do not, you may lose all the marks for this paper.



\* X 8 6 3 7 5 1 1 \*

## SECTION 1 — INDIVIDUAL BEHAVIOUR — 25 marks

## Attempt Question 1

## Question 1

## Individual behaviour — sleep and dreams

- (a) (i) Describe Freud's (1909) study of Little Hans. In your answer you should include:
- aim(s)
  - method/procedure
  - results.
- 4
- (ii) Explain **one** strength and **one** weakness of Freud's (1909) study of Little Hans.
- 4
- (b) Describe the conscious and unconscious according to the psychoanalytic (Freudian) theory of dreams.
- 4
- (c) Craig had a busy day. He studied for an exam and then went for a long run.
- Using the Restoration Theory of Sleep (Oswald, 1966), explain the importance of sleep for Craig.
- 6
- (d) Explain **one** strength and **one** weakness of the Restoration Theory of Sleep (Oswald, 1966).
- 4
- (e) Describe the results of the Dement and Kleitman (1957) study.
- 3

## SECTION 2 — SOCIAL BEHAVIOUR — 25 marks

## Attempt Question 2

## Question 2

## Social behaviour — conformity

- (a) Explain cultural factors in conformity. 3
- (b) (i) Describe the method/procedure of the Mori and Arai (2010) study into conformity. 3
- (ii) Explain **one** weakness of the Mori and Arai study. 2
- (iii) Mori and Arai **did not use confederates/actors** in their study. Explain how this improved on the Asch study. 4
- (c) Describe the **results** of the Asch (1951) study into conformity. 2

- (d) Ailsa is 18 years old and is going on holiday on her own for the first time. After landing at the airport, Ailsa is unsure about where to collect her luggage, so she follows the others who were on her flight.

Using your knowledge of conformity explain Ailsa's behaviour. 8

- (e) Ivanna is the only one in the class who believes that animal testing should be banned.

Using your knowledge of minority influence explain how Ivanna could convince the other pupils in the class to agree. 3

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