

X863/76/11 Psychology

TUESDAY, 10 MAY 1:00 PM - 3:00 PM

Total marks — 60

SECTION 1 — INDIVIDUAL BEHAVIOUR — 30 marks

Attempt Question 1.

SECTION 2 — SOCIAL BEHAVIOUR — 30 marks

Attempt Question 2.

Write your answers clearly in the answer booklet provided. In the answer booklet you must clearly identify the question number you are attempting.

Use **blue** or **black** ink.

Before leaving the examination room you must give your answer booklet to the Invigilator; if you do not, you may lose all the marks for this paper.





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(d) What can be concluded from Dement & Kleitman's (1957) study?

Question 1

Individual behaviour — sleep and dreams

(a)	Explain the role of the brain in sleep.	6
(b)	Evaluate Crick and Mitchison's (1986) Reorganisational theory of dreaming.	6
(c)	Analyse factors affecting sleep. In your response you may wish to refer to the impact of drugs, light, or other relevant factors.	14

Question 2

Social behaviour — conformity and obedience

(a) (i) Describe Mori & Arai's (2010) study into conformity.

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(ii) Evaluate Mori & Arai's (2010) study into conformity.

(b) Explain situational factors affecting conformity.

6

Susan is a painter and decorator. Her supervisor tells her each morning in the office which properties to paint, and in which order. She always follows these instructions at work. However, at a training session led by her supervisor which takes place at a local college, Susan spends her time sitting at the back of the class and playing games on her phone because she feels she knows it all already.

Explain the behaviour shown in the scenario, with reference to factors affecting obedience.

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You must refer to research in your response.

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