

## S419 Implement and evaluate innovation in a business environment

**Overview:** Implement and evaluate innovation when working in a business environment.

**Links:** Business Support Systems; Manage Information

**Specific skills:**

- Analysing
- Organising
- Questioning
- Communicating
- Persuading
- Evaluating
- Planning
- Negotiating
- Problem-solving

Performance Indicators	Knowledge & Understanding
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| <ol style="list-style-type: none"> <li>1. Constructively question existing ways of working within the organisation</li> <li>2. Research and identify possible innovations to working methods, services or products</li> <li>3. Gather information to develop own ideas</li> <li>4. Evaluate ideas based on agreed criteria, including complying with organisational aims and objectives</li> <li>5. Identify the costs and benefits of own ideas, including the resources needed and the likely impact on others</li> <li>6. Evaluate the potential of own ideas with colleagues, including whether they have been tried before and what would be different this time</li> <li>7. Ask appropriate questions to extend own thinking and question own assumptions</li> <li>8. Communicate and sell ideas to others</li> <li>9. Take feedback into account and show a willingness to adapt</li> <li>10. Decide whether or not own ideas are viable</li> <li>11. Put forward a formal proposal to persuade decision-makers</li> <li>12. Recognise when it is appropriate to take acceptable risks</li> <li>13. Show a willingness to learn from mistakes</li> </ol> | <ol style="list-style-type: none"> <li>A. The value of innovation in staying competitive and offering new solutions to established problems</li> <li>B. How to review the status quo in a way that is likely to achieve the results you want</li> <li>C. How to research possible improvements</li> <li>D. How to evaluate ideas, including cost/benefit and impact analysis</li> <li>E. How to question assumptions to develop concepts and propositions</li> <li>F. How to communicate and sell ideas to other people</li> <li>G. How to show that ideas contributed by others are valued</li> <li>H. How to decide when an idea is, or is not, viable</li> <li>I. How to decide which decision-makers to approach and influence</li> <li>J. How to develop and document proposals</li> <li>K. Risk analysis and risk management during periods of change</li> <li>L. The value of reflecting on and learning from mistakes</li> </ol> |
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