

Higher National Unit specification



General information for centres

Unit title: Developing the Individual within a Team

Unit code: F870 34

Unit purpose: This Unit is designed to enable the candidate to demonstrate the knowledge and skills required to participate effectively in team projects. This Unit would be suitable for anyone wishing to develop the skills required for effective team membership and participation.

On completion of the Unit the candidate should be able to:

- 1 Investigate the skills required by team members for effective team participation.
- 2 Analyse the membership, development and effectiveness of a team.
- 3 Evaluate own skills and roles, and identify personal development opportunities through participation in a team project.

Credit points and level: 1 HN credit at SCQF level 7: (8 SCQF credit points at SCQF level 7*)

**SCQF credit points are used to allocate credit to qualifications in the Scottish Credit and Qualifications Framework (SCQF). Each qualification in the Framework is allocated a number of SCQF credit points at an SCQF level. There are 12 SCQF levels, ranging from Access 1 to Doctorates.*

Recommended prior knowledge and skills: Access to this Unit is at the discretion of the centre.

Core Skills: The achievement of this Unit gives automatic certification of the following: *Working with Others* at SCQF level 6.

Context for delivery: If this Unit is delivered as part of a Group Award, it is recommended that it should be delivered and assessed within the subject area of the Group Award to which it contributes.

Assessment: Candidates are required to participate in the planning, implementation and evaluation of a team project. The associated activities should provide significant opportunities for candidates to gather and present evidence of their achievement of the Unit Outcomes. A holistic approach to the assessment of this Unit is recommended.

The required performance evidence might be gathered using video recording, observation schedules, witness testimony, reflective log, self/peer evaluation and interviews. At SCQF level 7 candidates are still likely to need an element of directed learning.

Higher National Unit specification: statement of standards

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The sections of the Unit stating the Outcomes, Knowledge and/or Skills, and Evidence Requirements are mandatory.

Where evidence for Outcomes is assessed on a sample basis, the whole of the content listed in the Knowledge and/or Skills section must be taught and available for assessment. Candidates should not know in advance the items on which they will be assessed and different items should be sampled on each assessment occasion.

Outcome 1

Investigate the skills required by team members for effective team participation

Knowledge and/or Skills

- ◆ Interpersonal skills
- ◆ Consultation, communication and interaction skills
- ◆ Evaluation criteria

Evidence Requirements

Candidates will need to provide evidence to demonstrate their Knowledge and/or Skills by showing that for a given situation relating to working within a team, they can:

- ◆ explain a minimum of three different interpersonal skills supporting effective team work
- ◆ explain the importance of consultation, communication and interaction skills to effective team performance and identify one possible consequence of poor application of these
- ◆ develop a minimum of five evaluation criteria that can be used to measure the effectiveness of team work.

This Outcome is integrated with Outcome 2. The evaluation criteria identified by the candidate in Outcome 1 must be used to evaluate the team work in Outcome 2.

Assessment Guidelines

The candidate may analyse a case study, a real-life work-based situation, the team project for Outcome 3, or a combination of these. Outcome 1 can be assessed independently or as an integrated assessment with Outcome 2 by using a case study. If Outcome 1 is to form part of an integrated assessment with Outcome 2 then the evaluation criteria should be produced in the early stages, ie planning, rather than during the implementation stage.

If the candidate analyses a real situation, the candidate must present a sufficiently detailed description of the situation being analysed to allow the Assessor to draw appropriate conclusions.

Higher National Unit specification: statement of standards (cont)

Unit title: Developing the Individual within a Team

Outcome 2

Analyse the membership, development, and effectiveness of a team

Knowledge and/or Skills

- ◆ Team role models
- ◆ Auditing skills
- ◆ Stages of team development

Evidence Requirements

Candidates will need to provide evidence to demonstrate their Knowledge and/or Skills by showing that they can analyse a given situation relating to working within a team. Candidates must:

- ◆ explain the role, responsibility and personal preferences of team members and the relationship between them
- ◆ conduct a skills audit and explain the strengths and development needs of the team as a whole
- ◆ evaluate the effectiveness of team work using the evaluation criteria identified in Outcome 1, and justify the appropriateness of the choice of evaluation criteria
- ◆ explain the stages the team has progressed through and where it is at now with reference to the team's behaviour in the past and the present.

This Outcome is integrated with Outcome 1. The evaluation criteria identified by the candidate in Outcome 1 must be used to evaluate the team work in Outcome 2.

Assessment Guidelines

The candidate may analyse a case study, a real-life work-based situation, the team project for Outcome 3, or a combination of these. Outcome 2 can be assessed independently or as an integrated assessment with Outcome 1 by using a case study.

If the candidate analyses a real situation, the candidate must present a sufficiently detailed description of the situation being analysed to allow the Assessor to draw appropriate conclusions.

Higher National Unit specification: statement of standards (cont)

Unit title: Developing the Individual within a Team

Outcome 3

Evaluate own skills and roles, and identify personal development opportunities through participation in a team project

Knowledge and/or Skills

- ◆ Project stages
- ◆ Interpersonal skills
- ◆ Roles
- ◆ Self reflection
- ◆ Personal development plan

Evidence Requirements

Candidates will need to provide evidence to demonstrate their Knowledge and/or Skills by showing that through participation in a team project they can:

- ◆ contribute to the project stages (planning, implementation and evaluation) of a collaborative (team) project
- ◆ demonstrate appropriate application of a minimum of three interpersonal skills in complex interactions to enhance team effectiveness
- ◆ evaluate own skills and roles in complex interactions, and justify your evaluation drawing on evidence from other team members
- ◆ produce a reflective log*
- ◆ make recommendations and justify them in relation to any future co-operative team working
- ◆ produce a personal development plan that identifies a minimum of two learning objectives to enhance any future personal contribution to teamwork. The personal development plan will include as a minimum the identified training need, the learning opportunity/activity to meet that need, a target date for achievement.

***Note:** the reflective log must contain detailed accounts of planning, analysis of roles/relationships, negotiation of working methods, examples of co-operative working and motivating others as well as actions taken, decisions made, achievements or otherwise, further evidence to show how the candidate adapted to positive/negative situations including reflection on any given feedback and advice — this is a significant document for providing evidence.

Higher National Unit specification: statement of standards (cont)

Unit title: Developing the Individual within a Team

Assessment Guidelines

This Outcome requires candidates to work with others on a collaborative project involving planning, implementation and evaluation stages.

Activities chosen might include one or more of the following: debates; panel presentations; production of a promotional video; leisure/social or community events; outward-bound style activities; or fund raising.

Personal logs/diaries, individual/team profiles, written and/or oral evidence would satisfy Evidence Requirements which relate to candidates having participated in the full range of elements of the team project. However, candidates must produce a reflective log, and the log entries must provide sufficient detail to enable evaluation, conclusions and recommendations to be made on completion of the project.

Individual and team profiles arising from the group project; requiring candidates to produce a personal self-evaluation of their own contribution to the team project; and giving and receiving feedback and advice from peers, may yield important assessment evidence.

Performance evidence is most effectively provided through video recording but may also be available through observation schedules, witness testimony, self and peer evaluations, and interviews.

Administrative Information

Unit code: F870 34

Unit title: Developing the Individual within a Team

Superclass category: AF

Original date of publication: August 2010

Version: 01

History of changes:

| Version | Description of change | Date |
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Higher National Unit specification: support notes

Unit title: Developing the Individual within a Team

This part of the Unit specification is offered as guidance. The support notes are not mandatory.

While the exact time allocated to this Unit is at the discretion of the centre, the notional design length is 40 hours.

Guidance on the content and context for this Unit

A sound understanding of the knowledge, skills and behaviours necessary for effective team participation has become an increasingly important requirement of life and work. This Unit is designed to enable candidates to develop and demonstrate their personal capacities in this respect. The Unit would be suitable for anyone wishing to enhance their ability to participate effectively in team and collaborative working.

Outcomes 1 and 2 concentrate on the underpinning Knowledge and Skills required for effective team participation. Outcome 3 provides candidates with opportunities to develop, apply and demonstrate their ability in this respect by contributing to the planning, implementation and evaluation of an appropriately challenging team project.

Outcome 1

The interpersonal skills the candidate covers could be, for example:

- ◆ Building supportive/counselling relationships with colleagues, friends, clients and customers
examples of supportive relationships would include: offering encouragement, valuing diversity, modifying behaviour to meet the differing needs of colleagues, customers and situations
- ◆ Being assertive — by dealing with difficult people; returning work which is incorrect; saying no to excessive demands; keeping to agreed deadlines and contracts
- ◆ Using social skills — introducing oneself, being appropriately attentive to names/interests of others, attending meetings and contributing etc
- ◆ Using facilitation skills — running effective meetings, chairing discussions, supporting collaborative problem solving, using effective negotiation skills

This list is not exhaustive and there may be other interpersonal skills identified as relevant by the candidate. Other interpersonal skills may be used as long as the explanation clearly shows that the identified skills support effective teamwork.

Candidates will also demonstrate they can explain the importance of consultation, communication and interaction and the impact that poor levels may have on the performance of the team. The explanation may focus on team morale, misunderstandings, lack of direction, deadlines and the ultimate effect these things have on overall team performance.

Higher National Unit specification: support notes (cont)

Unit title: Developing the Individual within a Team

Finally, having examined the importance of interpersonal skills, consultation, communication and interaction skills, candidates will develop a minimum of five criteria that can be used to measure the effectiveness of team work. Candidates will use the evaluation criteria to evaluate the effectiveness of team work in Outcome 2. Examples could include building supportive relationships with colleagues; setting and meeting agreed deadlines; communicating issues that may affect the achievement of tasks by agreed deadlines; sharing out tasks, etc.

Outcome 2

To achieve Outcome 2 candidates must demonstrate they can accurately apply the underpinning knowledge relating to team development and team dynamics in a given situation, either a case study, a real-life work situation, the team project in Outcome 3, or a combination of these.

Candidates will explain team roles and preferences and can use team role models such as Belbin, Myers-Briggs, MTR-i, but again, these are not exhaustive. The explanation will allow candidates to develop an appreciation of how they and others may tackle a task differently. In an effective team, recognising that people are all different and have differing needs/strengths means that tasks/support can be allocated appropriately. Where this is dealt with positively then the effectiveness of the team is enhanced, but where individual skills/needs are not recognised this could result in artificial barriers being created that have a negative impact on the team and team performance.

Conducting a skills audit is one of the ways in which an individual and teams are able to identify skills/knowledge gaps/strengths. It is a way of developing an objective approach to personal development. Candidates can learn to both give and receive constructive guidance — in the workplace individuals are often subject to performance reviews/appraisals and this is a useful place for candidates to learn how to handle receiving constructive criticism and also how to give it in a way that is constructive not destructive. Remembering to present both strengths and areas for development enables a balanced approach.

Candidates will evaluate the effectiveness of team work using the evaluation criteria identified in Outcome 1, and justify the appropriateness of the choice of evaluation criteria.

Candidates will explain the stages of team development and could cover the forming, storming, norming and performing stages observed and/or experienced. Candidates may be introduced to the earlier and later models of team development identified by Tuckman and Jensen (the later models having one further stage, adjourning/mourning).

Higher National Unit specification: support notes (cont)

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Outcome 3

Team projects need to provide a wide range of challenges and offer all candidates adequate opportunities to develop and demonstrate their achievement of the assessment requirements. Projects might include one or more of the following: debates; panel presentations; production of a promotional video; leisure/social or community events; outward bound style activities; or fund raising.

Working in teams candidates should plan and implement their project. The size of the team has not been set but should be appropriate to allow all candidates the opportunity to develop the Knowledge and/or Skills considered in Outcomes 1 and 2.

Candidates should provide evidence (see assessment guidance for the wide range of ways this evidence could be recorded) — derived from a range of sources including self-evaluation and peer assessment — of significant levels of development and application in respect of their interpersonal skills and roles in complex interactions, together with an accurate awareness of the ways in which she/he can further enhance these.

After the project has concluded, regardless of the result, candidates will then be expected to evaluate their personal application of interpersonal skills and roles. On completion of the evaluation, the candidates will make recommendations and justify them in relation to any future co-operative team working. The candidates will produce a personal development plan for the additional learning and/or skills development. The minimum requirements for the learning plan are listed in the Evidence Requirements but candidates will need to source possible learning opportunities and may provide additional information such as provider, duration and nature of learning/skills development as well as any potential costs. They will not need to complete the identified learning to achieve this Unit, but learning how to source support is beneficial for anyone preparing to enter the world of work.

Guidance on the delivery and assessment of this Unit

This Unit requires candidates to work in teams to plan, implement and evaluate a team project (Outcome 3). The skill and knowledge requirements of Outcomes 1 and 2 should help the candidates work together in planning and implementing the team project. It is therefore helpful to view delivery and assessment of the three Outcomes as complementary.

Outcome 1 is integrated with Outcome 2. The evaluation criteria identified by the candidate in Outcome 1 must be used to evaluate the team work in Outcome 2.

Delivery and assessment formats for Outcome 1 could include case studies, research tasks, scenario analysis and development, 'in-tray' exercises and self-assessment. Assertiveness training and personal/communication skill building activities can also provide effective delivery and assessment mechanisms — helping candidates to develop their own team working behaviours and enhancing their understanding of the behaviour of others.

Higher National Unit specification: support notes (cont)

Unit title: Developing the Individual within a Team

Delivery and assessment formats for Outcome 2 could also include case studies, scenario analysis and development, which focus on team development, roles and responsibilities of individual team members as well as developing auditing/analytical skills for identifying strengths/development needs within team working.

Outcome 3 is centred on the way candidates interact with others whilst undertaking a team project. The tutor's role should be limited to that of facilitator. She/he should encourage candidates to apply what they have learned about effective team working.

The size and composition of the team(s) can be negotiated and agreed to suit local circumstances. However, care must be taken to ensure that every candidate has sufficient opportunities to develop and demonstrate achievement of the Evidence Requirements for each Outcome.

The event chosen may be, for example, an open day, a community project, a residential experience, a diversity day, or fund-raising for a specific cause like *Children in Need*. Alternatively it could be an event where specially designed games may test leadership, teamwork, co-operation and confidence building.

Other activities that could support the overall project and provide development and assessment opportunities might include tasks involving confidence building, team working, counselling, debating, group interviews, etc. Fishbowl techniques of group discussion can be utilised, role playing of counselling and negotiation scenarios; debates, committee, video recordings and the use of observation schedules can also be used to provide assessment evidence.

Candidates should be encouraged to gather and use evidence from a full range of sources — self-assessment, peer assessment, tutor assessment and personal reviews, product evidence, records of meetings, observations, video/audio records, etc.

Opportunities for developing Core Skills

Working with Others at SCQF level 6 (embedded)

Working Co-operatively with Others (SCQF level 6)

Candidates will cover this component of *Working with Others* through participation in the team project in Outcome 3. As candidates plan the team project, they will work co-operatively with others towards a common goal. They should demonstrate and record actions taken and detail any involvement/interaction with others in their reflective logs (see Evidence Requirements for Outcome 3). Examples may include:

- ◆ how they contribute to the planning, eg analysing the various roles and responsibilities required to complete the task and which roles need to work together, work before/after each other
- ◆ how they negotiate with each other and agree deadlines to ensure each stage is met
- ◆ how they monitor progress/achievement
- ◆ how they relate to others, eg positively/indifferently/negatively
- ◆ how they negotiate access to the necessary resources to ensure they are available at the appropriate stage
- ◆ evidence of working co-operatively and positively.

Higher National Unit specification: support notes (cont)

Unit title: Developing the Individual within a Team

Reviewing Co-operative Contribution (SCQF level 6)

The final requirement in Outcome 1 is to develop evaluation criteria for future use. These criteria will be used to evaluate the team work in Outcome 2. As they work through the team project in Outcome 3, candidates will give and receive feedback and advice from their peers. This should be recorded in their reflective log. Candidates are required to produce an evaluation of their own skills and roles in Outcome 3. Finally candidates should make recommendations and justify them in relation to any future co-operative team working, and produce a personal development plan identifying the key learning objectives they need to undertake to enhance their team working abilities.

Open learning

This Unit could be delivered by distance learning, however the team project requires candidates to participate with other people in collaborative planning, implementation and evaluation activities.

Disabled learners and/or those with additional support needs

The additional support needs of individual learners should be taken into account when planning learning experiences, selecting assessment instruments, or considering whether any reasonable adjustments may be required. Further advice can be found on our website www.sqa.org.uk/assessmentarrangements.

General information for candidates

Unit title: Developing the Individual within a Team

The ability to work effectively with other people in team situations has become an increasingly important requirement of life and work. This Unit will enable you to develop the knowledge and skills you need to work effectively as part of a team.

You will learn about the importance of consultation, communication and interaction skills, and you will learn about the interpersonal skills that support effective team work.

You will also learn about the development, membership, and effectiveness of a team; looking at team roles and preferences, and the different stages of team development.

Working collaboratively with other members of your group you will plan, implement and evaluate a team project. This could involve organising an event or team activity. By working as a member of the team, and completing the project, you will have an opportunity to experience first hand team development and team dynamics. You will also make recommendations in relation to your own involvement in future team work.

The result of the project does not influence whether or not you achieve this Unit, the focus is on your contribution to the project, the skills you demonstrate, and your subsequent evaluation.

Through working cooperatively with others as part of the team project and evaluating both your contribution and the contribution of other team members, you will be able to develop the Core Skill of *Working with Others*. Achievement of this Unit means that you will automatically gain the Core Skill of *Working with Others* at SCQF level 6.