



National Unit specification: general information

Unit title: Preparation for Hairdressing Technical Skills (SCQF level 5)

Unit code: H2ML 11

Superclass: HL

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Version: 02

Summary

This Unit enables candidates to carry out a comprehensive consultation before any technical service. It also develops candidates' knowledge and skills in meeting the client's requirements, in the preparation for pre and post, technical services.

This is a mandatory Unit in the National Progression Award in Hairdressing Technical Skills at SCQF level 5, but is also available as a freestanding Unit.

Outcomes

- 1 Demonstrate an understanding of the key aspects of consultation for pre and post hairdressing technical services.
- 2 Carry out client consultation in preparation for hairdressing technical services.
- 3 Prepare client for hairdressing technical services.
- 4 Advise client on post care requirements.

Recommended entry

While entry is at the discretion of the centre, candidates would benefit from recent/previous employment within a salon environment.

Please note: for legislative reasons, this Unit is only available to post-16 candidates.

Credit points and level

1 National Unit credit at SCQF level 5: (6 SCQF credit points at SCQF level 5*)

**SCQF credit points are used to allocate credit to qualifications in the Scottish Credit and Qualifications Framework (SCQF). Each qualification in the Framework is allocated a number of SCQF credit points at an SCQF level. There are 12 SCQF levels, ranging from Access 1 to Doctorates.*

General information (cont)

Unit title: Preparation for Hairdressing Technical Skills (SCQF level 5)

Core Skills

There is no automatic certification of Core Skills components in this Unit.

Opportunities for developing aspects of Core Skills are highlighted in the support notes of this Unit specification.

National Unit specification: statement of standards

Unit title: Preparation for Hairdressing Technical Skills (SCQF level 5)

Acceptable performance in this Unit will be the satisfactory achievement of the standards set out in this part of the Unit specification. All sections of the statement of standards are mandatory and cannot be altered without reference to SQA.

Outcome 1

Demonstrate an understanding of the key aspects of consultation for pre and post technical services.

Performance Criteria

- (a) Develop an awareness of a range of pre and post technical services.
- (b) Develop a knowledge and understanding of key consultation skills.
- (c) Consider critical influencing factors.

Outcome 2

Carry out client consultation in preparation for hairdressing technical services.

Performance Criteria

- (a) Establish the client's requirements prior to hairdressing technical services.
- (b) Agree client's requirements for appropriate hairdressing technical services.
- (c) Carry out appropriate testing.

Outcome 3

Prepare client for hairdressing technical services.

Performance Criteria

- (a) Carry out appropriate preparation procedures for hairdressing technical services.
- (b) Identify tools, equipment and products required.
- (c) Follow correct health and safety procedures.

Outcome 4

Advise client on post care requirements.

Performance Criteria

- (a) Identify clients post care requirements.
- (b) Carry out appropriate consultation for client post care.

National Unit specification: statement of standards (cont)

Unit title: Preparation for Hairdressing Technical Skills (SCQF level 5)

Evidence Requirements for this Unit

Evidence is required to demonstrate that candidates meet the requirements of all Outcomes and Performance Criteria.

Outcome 1 — Written and/or oral evidence

Candidates will be required to answer a series of short questions that cover the key aspects of:

- ◆ consultation techniques
- ◆ communication skills
- ◆ services and products

Outcomes 2, 3 and 4 — Performance evidence

Evidence for Outcomes 2, 3 and 4 is in the form of three completed client consultations. Candidates will be required to record the findings of the consultations in a pro forma, and the assessor will complete an observation checklist.

The three consultations must include:

- ◆ one colour practical task
- ◆ one cutting practical task
- ◆ and a third of candidates' own choice of either cutting or colouring

National Unit specification: support notes

Unit title: Preparation for Hairdressing Technical Skills (SCQF level 5)

This part of the Unit specification is offered as guidance. The support notes are not mandatory.

While the exact time allocated to this Unit is at the discretion of the centre, the notional design length is 40 hours.

Guidance on the content and context for this Unit

This is a mandatory Unit in the National Progression Award in Hairdressing Technical Skills at SCQF level 5, but is also available as a freestanding Unit. Please note: for legislative reasons, this Unit is only available to post-16 candidates.

The Unit develops candidates' consultation skills enabling them to identify, prepare and perform a competent consultation. The Unit could be delivered alongside any of the following:

- ◆ *Essential Cutting and Styling Techniques* (SCQF level 5)
- ◆ *Essential Colouring and Styling Techniques* (SCQF level 5)
- ◆ *Artistic Design in Hair Cutting and Styling Techniques* (SCQF level 6)
- ◆ *Artistic Design in Hair Colouring* (SCQF level 6)

Integrating delivery with any of the Units above will enable candidates to develop their knowledge and skills and carry out practical tasks in a contextualised, realistic environment.

Key areas of knowledge and skills in this Unit

- ◆ consultation techniques
- ◆ communication skills
- ◆ services and products
- ◆ carry out a client consultation to ascertain client requirements
- ◆ recognising critical influencing factors — cost, lifestyle, upkeep and suitable products
- ◆ carrying out all necessary hair tests — texture and density
- ◆ selecting tools and using appropriate cutting techniques to perform the service
- ◆ completing consultation records

Guidance on learning and teaching approaches for this Unit

Ideally, an induction to the Unit should be provided which allows candidates to understand fully what is expected of them.

Candidates will develop consultation skills through working in a salon environment, where they will experience a realistic workplace setting and learn to work with others.

Demonstrations should be given to candidates to give full explanation and understanding of a client's requirements and where possible, candidates should carry out role-play.

National Unit specification: support notes (cont)

Unit title: Preparation for Hairdressing Technical Skills (SCQF level 5)

Guidance on approaches to assessment for this Unit

Candidates must demonstrate that they fully understand the requirements of the consultation process and will be assessed on this level of knowledge in the assessment for Outcome 1. Candidates will be assessed on three separate occasions, and will be required to conduct a consultation on:

- ◆ one colour practical task
- ◆ one cutting practical task
- ◆ and the third on candidate's choice of cutting or colour

This part of the assessment process should be conducted alongside any of the following Units, in order that candidates gain a better understanding of client requirements:

- ◆ *Essential Cutting and Styling Techniques* (SCQF level 5)
- ◆ *Essential Colouring and Styling Techniques* (SCQF level 5)
- ◆ *Artistic Design in Hair Cutting and Styling Techniques* (SCQF level 6)
- ◆ *Artistic Design in Hair Colouring* (SCQF level 6)

Where delivering within a Group Award programme, this can help reduce the level of assessment and provide a realistic environment for candidates' practical work.

Opportunities for the use of e-assessment

E-assessment may be appropriate for some assessments in this Unit. By e-assessment we mean assessment which is supported by Information and Communication Technology (ICT), such as e-testing or the use of e-portfolios or social software. Centres which wish to use e-assessment must ensure that the national standard is applied to all candidate evidence and that conditions of assessment as specified in the Evidence Requirements are met, regardless of the mode of gathering evidence. Further advice is available in *SQA Guidelines on Online Assessment for Further Education (AA1641, March 2003)*, *SQA Guidelines on e-assessment for Schools (BD2625, June 2005)*.

Opportunities for developing Core Skills

This Unit may provide the opportunities to develop Core Skills through practical activity.

Candidates will be working with clients which involves listening, seeking information, planning resources and giving advice. These are good opportunities for developing *Communication*, *Working with Others* and *Problem Solving* skills.

Disabled candidates and/or those with additional support needs

The additional support needs of individual candidates should be taken into account when planning learning experiences, selecting assessment instruments, or considering whether any reasonable adjustments may be required. Further advice can be found on our website www.sqa.org.uk/assessmentarrangements

History of changes to Unit

Version	Description of change	Date
02	Amend the Unit to better reflect that this Unit refers to Hairdressing Technical Skills.	19/02/2013

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