

Introducing Advanced Higher Business Management

Advanced Higher is SQA's highest level of National Course. It is very demanding. Advanced Higher extends students' knowledge and skills beyond Higher. Students will face new academic and personal challenges, requiring them to develop their knowledge and abilities and to think and work independently.

Advanced Higher Business Management

The Advanced Higher Business Management Course consists of three mandatory Units:

Managing Organisations: The External Environment (1 Credit). This Unit is designed to enable candidates to analyse factors which affect the external environment of business enterprises and which managers have to take account of when making business decisions.

Managing Organisations: The Internal Environment (1 Credit). This Unit is designed to enable candidates to analyse the internal factors which affect the work of managers in business organisations in a constantly changing business environment.

Researching a Business (1 Credit). This Unit is designed to enable candidates to apply their knowledge and understanding of the principles of business management to a business organisation of their choice. It builds directly on previous study of Business Management. It requires candidates to gather information on a business organisation and use the information to assess the current situation of the business. It provides a foundation for an investigation into the likely future conduct of the business. This Unit will enable candidates to gain an understanding of the planning process, and subsequently will help prepare candidates for entry to university or college.

To achieve an award in the Course, a candidate must: pass internal assessment in all three Units; achieve Grade A–D in the Business Report (50 marks will contribute to the overall award); and achieve Grade A–D in the external examination (100 marks will contribute to the overall award).

Further Information

You can find the detailed Course Arrangements on the Business Management page of SQA's website (www.sqa.org.uk). A specimen examination paper is also available here, together with other information and guidance.

Copies of past examination papers (for the last two years) can be purchased from SQA's Customer Contact Centre — tel 0845 279 1000. The Contact Centre can also send you our free leaflet *Introducing Advanced Higher* (publication code BD2803).