

Higher National Certificate – Financial Services

Credit Transfer Arrangements

New Unit Title	New Unit Code	Old Unit Title	Old Unit Code	Credit Transfer Conditions
Financial Sector: An Introduction	DE5M 34	Structure of the Financial Sector	A6H6 04	Full credit transfer
Personal Financial Services	DE5N 34	Personal Financial Services Retail Financial Services	A76N 04 A6H7 04	Full credit transfer
Creating a Culture of Customer Care	DJ42 34	Customer Care	A619 34	Full credit transfer
Information Technology: Applications Software 1	D75X 34	Using Information Technology in Business: Spreadsheet and Word Processing Applications	A6GE 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements.
Communication: Analysing and Presenting Complex Communication	DE3N 34	Communication: Presenting Complex Communication for Vocational Purposes	D5P3 34	There are opportunities for credit transfer. The core skill of Oral Communication at Higher is embedded in both Units. Additional evidence in respect of the core skill of Written Communication will be required.
Managing People and Organisations	DE3D 34	Working with People and Teams	A6GV 34	Full credit transfer

HND Units				
Investment	DE5P 35	Investment and Securities	A76M 04	Full credit transfer
Principles of Insurance	DE5R 35	Principles of Insurance	A76J 04	Full credit transfer
Income Tax	DE5K 35	Principles of Income Tax and Personal Taxation	A6JH 04 A76H 04	Full credit transfer
Information Technology: Applications Software 2	D7CY 35			There is no credit transfer for this Unit.
Pension Provision	DE5W 35	Retirement Provision	A76S 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements for Outcomes 3 and 4.
Financial Services Regulatory Framework	DE5V 35	Law for Financial Services	A76K 04	Full credit transfer
Optional Unit				
Financing International Trade	DE5T 35	International Financing	A76P 04	Full credit transfer

Credit transfer details for Units within the HN Business, Accounting and Administration and Information Technology frameworks can be found in the appropriate Arrangements Documents