

Credit Transfer Arrangements

New Unit Title	New Unit Code	Old Unit Title	Old Unit Code	Credit Transfer Conditions
Business Accounting	DE39 34	An Introduction to Financial Accounting Statements Using Financial Accounting Statements	A6GN 34 A6GP 34	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcome 2. However, if candidates pass the Unit Preparing Financial Forecasts this will overtake this requirement and full credit transfer can be given.
Economic Issues: An Introduction	DE3A 34	Micro-Economic Environment	A6GX 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcome 2. However, if candidates possess the Unit Macro-Economic Environment this will overtake this requirement and full credit transfer can be given.
Economics 1: Micro and Macro Theory and Application	DE3G 35	Macro-Economic Environment	A6GY 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcome 1. However, if candidates possess the Unit Micro-Economic Environment this will overtake this requirement and full credit transfer can be given.

New Unit Title	New Unit Code	Old Unit Title	Old Unit Code	Credit Transfer Conditions
Marketing: An Introduction	DE3C 34	Introduction to Marketing	A6H8 04	Full credit transfer
Managing People and Organisations	DE3D 34	Working with People and Teams Structure of Business Organisations	A6GV 34 A6GS 04	Full credit transfer To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcomes 2 and 3.
Using Software Application Packages and Information Technology: Applications Software 1	D85F 34 D75X 34	Using Information Technology in Business: Spreadsheet and Word Processing Applications and Using Information Technology in Business: Database and Word Processing Applications	A6GE 04 A6GD 04	If candidates have passed both original Units, full credit transfer can be given for the two new Units. Candidates who have completed only one of the old units will be able to gain partial credit transfer. Additional evidence in respect of the extra application packages will be required.
Communication: Analysing and Presenting Complex Communication	DE3N 34	Communication: Presenting Complex Communication for Vocational Purposes	D5P3 34	There are opportunities for credit transfer. The core skill of Oral Communication at Higher is embedded in both Units. Additional evidence in respect of the core skill of Written Communication will be required.

HND Units

New Unit Title	New Unit Code	Old Unit Title	Old Unit Code	Credit Transfer Conditions
Preparing Financial Forecasts	DE3J 35	Preparing Financial Forecasts	D3AL 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcome 4
Business Culture and Strategy	DE3X 35	Managing Change	A6GW 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcomes 2, 3 and 4.
Economics 2: The World Economy	DE3H 35	International Economic Environment	A6H0 04	Full credit transfer
Business Law: An Introduction	DE3E 34	Law for Business	A48P 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcomes 1 and 3.
Business Contractual Relationships	DN97 34	Law for Business	A48P 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcomes 1 and 3.
Information and Communication Technology in Business	DE3K 35	Business Information Management	A6GF 04	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcomes 3 and 5.

New Unit Title	New Unit Code	Old Unit Title	Old Unit Code	Credit Transfer Conditions
Behavioural Skills for Business	DE3L 35	Developing Personal Effectiveness Working with People and Teams	A6G7 33 A6GV 34	To gain credit transfer to the new Unit candidates may have to provide additional evidence as specified in the Unit's Evidence Requirements.
Statistics for Business	DE3M 35	Business Statistics 1	A5NV 35	To gain credit transfer to the new Unit candidates will have to provide additional evidence as specified in the Unit's Evidence Requirements in respect of Outcome 2.

Credit transfer details for Units within the HN Administration and Information Technology, Financial Services and Accounting frameworks can be found in the appropriate Arrangements Documents