

## HNC in Management (G85M 15)

<b>Mandatory Units — 9 credits required</b>	<b>Unit code</b>	<b>SCQF Credit Points</b>	<b>SCQF level</b>	<b>SQA Credit value</b>
Management: Developing Self Management Skills	DV86 34	8	7	1
Management: Leadership at Work	DV88 34	8	7	1
Management: Plan, Lead and Implement Change	DV8C 35	8	8	1
Managing and Working with People	DV82 34	16	7	2
Manage Operational Resources	DV7X 34	16	7	2
Creating a Culture of Customer Care	DJ42 34	8	7	1
Management: Graded Unit 1	DW2X 34	8	7	1

<b>Optional Units — 3 credits required</b>	<b>Unit code</b>	<b>SCQF Credit Points</b>	<b>SCQF level</b>	<b>SQA Credit value</b>
Workplace Communication in English	DE1K 33	8	6	1
Business Law: An Introduction ( <b>lapse date 31/07/2012</b> )	DE3E 34	8	7	1
Business Law: An Introduction	F84P 34	8	7	1
Individual Employment Relations: Law	DN75 34	8	7	1
Managing Knowledge	DV85 34	8	7	1
Management: Managing Financial Resources	DV89 34	8	7	1
Supply Chain Management: An Introduction	DL5G 34	8	7	1
Health and Safety Legislation: An Introduction	DF87 34	8	7	1
Managing Information	DV84 34	8	7	1
Marketing: An Introduction	F7BX34	8	7	1
Human Resource Management: Introduction	DN78 34	8	7	1
Economic Issues: An Introduction ( <b>lapse date 31/07/2012</b> )	DE3A 34			
Economic Issues: An Introduction	F7J8 34	8	7	1
Management of Quality	DW6G34	16	7	2
Preparing Financial Forecasts ( <b>lapse date 31/07/2012</b> )	DE3J 35	8	8	1
Preparing Financial Forecasts	F84R 35	8	8	1
Project Management: Project Justification and Planning	DV5H 35	8	8	1
Project Management: Managing the	DV5J 35	16	8	2

<b>Optional Units — 3 credits required</b>	<b>Unit code</b>	<b>SCQF Credit Points</b>	<b>SCQF level</b>	<b>SQA Credit value</b>
Implementation of a Project				
Project Management: Managing Multiple Projects	F1F136	8	9	1
Statistics for Business ( <b>lapse date 31/07/2012</b> )	DE3M 35	8	8	1
Statistics for Business	F84K 35	8	8	1

<b>Optional Units — 3 credits required</b>	<b>Unit code</b>	<b>SCQF Credit Points</b>	<b>SCQF level</b>	<b>SQA Credit value</b>
Marketing Planning for a Domestic Market	DG6P 35	16	8	2
Supply Chain Management: Tactics and Techniques	DL5M 36	8	9	1
Contemporary Policing	F0EA35	8	8	1
Professional Ethics in Policing	F0EF35	16	8	2
Criminal Justice System in Scotland	F0EB35	8	8	1
Organisational Management	F0EG35	24	8	3
Public Sector: An Introduction	F3HN34	8	7	1
Public Sector Financial Management	F3HL34	16	7	2
Management and Leadership in the Public Sector	F3HM35	8	8	1
Leadership for Managers	F5GH36	16	9	2
Decision Making for Managers	F5GG36	16	9	2

**Total Credits Required for the HNC in Management — 12**

**NOTE: For candidates articulating to the Diploma in Management please refer to selection criteria of Units in the Diploma structure.**