



National
Qualifications
2018

2018 Accounting

Higher

Finalised Marking Instructions

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General marking principles for Higher Accounting

This information is provided to help you understand the general principles you must apply when marking candidate responses to questions in this paper. These principles must be read in conjunction with the detailed marking instructions, which identify the key features required in candidate responses.

- (a) Marks for each candidate response must **always** be assigned in line with these general marking principles and the detailed marking instructions for this assessment.
- (b) Marking should always be positive, ie marks should be awarded for what is correct and not deducted for errors or omissions.
- (c) If a specific candidate response does not seem to be covered by either the principles or detailed marking instructions, and you are uncertain how to assess it, you must seek guidance from your team leader.
- (d) Consequentiality subsequent to a calculative error must be followed through, with credit being given for any errors in subsequent calculations or working.
- (e) Scored out or erased working which has not been replaced should be marked where still legible. However, if the scored out or erased working has been replaced, only the work which has not been scored out should be marked.

- (f) (i) For questions that ask candidates to “Describe ...”

Candidates must make a number of relevant factual points, which may be characteristics and/or features, as appropriate to the question asked. These points may relate to a concept, process or situation.

Candidates may provide a number of straightforward points or a smaller number of developed points, or a combination of these.

Up to the total mark allocation for this question:

1 mark should be given for each relevant factual point.

1 mark should be given for any further development of a relevant point, including exemplification when appropriate.

- (ii) For questions that ask candidates to “Outline ...”

Candidates must make a number of brief statements appropriate to the question asked. These may include facts, features or characteristics.

Up to the total mark allocation for this question:

1 mark should be given for each accurate statement.

Detailed marking instructions for each question

Section 1

Question			Expected answer(s)			Max mark	Additional guidance																																																																																																																																																																		
1.	(a)	(i)	<p><u>Income Statement for the Year Ended 31 December Year 6 for Grant plc</u> ✓</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 40%;"></th> <th style="width: 15%; text-align: right;">£000</th> <th style="width: 15%;"></th> <th style="width: 15%; text-align: right;">£000</th> <th style="width: 15%;"></th> <th style="width: 10%;"></th> </tr> </thead> <tbody> <tr> <td>Sales Revenue</td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">2,024 (1)</td> </tr> <tr> <td>LESS: Cost of Sales</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Opening Inventory</td> <td></td> <td></td> <td style="text-align: right;">153</td> <td style="border-left: 1px solid black;"></td> <td style="border-left: 1px solid black;"></td> </tr> <tr> <td>ADD: Purchases</td> <td style="text-align: right;">1,505</td> <td style="border-left: 1px solid black;"></td> <td></td> <td style="border-left: 1px solid black;"></td> <td style="border-left: 1px solid black;"></td> </tr> <tr> <td>ADD: Carriage Inwards</td> <td style="text-align: right;">35</td> <td style="border-left: 1px solid black;"></td> <td></td> <td style="border-left: 1px solid black;"></td> <td style="border-left: 1px solid black;"></td> </tr> <tr> <td></td> <td style="border-top: 1px solid black; 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Question		Expected answer(s)			Max mark	Additional guidance
	(ii)	Statement of Financial Position as at 31 December Year 6 for Grant plc ✓			19	
		£000	£000	£000		
		At	Agg	NBV		
		Cost	Depn			
		500	-40	540	(1)	All 3 entries must be present and correct to gain mark
		44	29	15	(1)	
		120	40	80	(1)	
				78	(1)	
				713		
			120		✓	
			250		(1)	
			76		(1)	
			2		(1)	
			3		(1)	
			451			
						Award 3 marks for all 5 correct, 2 marks for 4 correct and 1 mark for 3 correct
		118				
		44				
		39	(3)			
		6				
		4				
			211			
				240		
				953		
				160	(1)	
				793		

Section 2

Question		Expected answer(s)	Max mark	Additional guidance																		
2.	(a)	<p>Depreciation = £400,000*7.5% = £30,000 per annum (1)</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>Inflows</th> <th>Outflows</th> <th>Profit</th> </tr> </thead> <tbody> <tr> <td>£175,000</td> <td>£25,000 + (£60,000+£30,000)</td> <td>£60,000</td> </tr> <tr> <td>£142,000</td> <td>£27,000 + (£45,000+£30,000)</td> <td>£40,000</td> </tr> <tr> <td>£120,000</td> <td>£28,000 + (£30,000+£30,000)</td> <td>£32,000</td> </tr> <tr> <td>£112,000</td> <td>£30,000 + (£24,000+£30,000)</td> <td>£28,000</td> </tr> <tr> <td>£100,000</td> <td>£33,000 + (£15,000+£30,000)</td> <td>£22,000</td> </tr> </tbody> </table> <p style="text-align: center;"> (1) (1) (1) </p>	Inflows	Outflows	Profit	£175,000	£25,000 + (£60,000+£30,000)	£60,000	£142,000	£27,000 + (£45,000+£30,000)	£40,000	£120,000	£28,000 + (£30,000+£30,000)	£32,000	£112,000	£30,000 + (£24,000+£30,000)	£28,000	£100,000	£33,000 + (£15,000+£30,000)	£22,000	4	<p>If Depreciation is missing award 2 marks</p> <p>Do not award Profit mark if '000 is not used</p>
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	(b) (i)	<p><u>Accounting Rate of Return (ARR)</u></p> <p>Project 1 Average Profits (4,000 + 8,000 + 16,000 + 24,000 + 24,000)/5 = £15,200 ARR = (£15,200/£180,000) x 100 = 8.44% (2)</p> <p>Project 2 Average Profits (60,000 + 40,000 + 32,000 + 28,000 + 22,000)/5 = £36,400 ARR = (£36,400/£400,000) x 100 = 9.10% (2)</p>	4	<p>If arithmetic error in profit calculation or % calculation award 1 mark</p>																		

Question	Expected answer(s)	Max mark	Additional guidance																																																
(ii)	<p>Payback Project 1 - Investment £180,000</p> <table border="1" data-bbox="356 316 1279 528"> <thead> <tr> <th></th> <th>Inflows</th> <th>Cumulative Inflows</th> </tr> </thead> <tbody> <tr> <td>Year 1</td> <td>£32,000</td> <td>£32,000</td> </tr> <tr> <td>Year 2</td> <td>£44,000</td> <td>£76,000</td> </tr> <tr> <td>Year 3</td> <td>£60,000</td> <td>£136,000</td> </tr> <tr> <td>Year 4</td> <td>£92,000</td> <td>£228,000</td> </tr> <tr> <td>Year 5</td> <td>£100,000</td> <td></td> </tr> </tbody> </table> <p>Payback in Year 4</p> <p>To nearest day: 3 years plus $(180,000 - 136,000 + £44,000 \text{ (1)}) / £92,000 \text{ (1)} * 365 \text{ days}$ = 3 years 175 days (1)</p> <p>Project 2 - Investment £400,000</p> <table border="1" data-bbox="356 804 1379 1050"> <thead> <tr> <th></th> <th>Cash Inflows</th> <th>Costs</th> <th>Net Cash Inflows</th> <th>Cumulative Inflows</th> </tr> </thead> <tbody> <tr> <td>Year 1</td> <td>£175,000</td> <td>(£25,000 + £60,000)</td> <td>£90,000</td> <td>£90,000</td> </tr> <tr> <td>Year 2</td> <td>£142,000</td> <td>(£27,000 + £45,000)</td> <td>£70,000</td> <td>£160,000</td> </tr> <tr> <td>Year 3</td> <td>£120,000</td> <td>(£28,000 + £30,000)</td> <td>£62,000</td> <td>£222,000</td> </tr> <tr> <td>Year 4</td> <td>£112,000</td> <td>(£30,000 + £24,000)</td> <td>£58,000</td> <td>£280,000</td> </tr> <tr> <td>Year 5</td> <td>£100,000</td> <td>(£33,000 + £15,000)</td> <td>£52,000</td> <td>£332,000</td> </tr> </tbody> </table> <p style="text-align: center;">(1) (1)</p> <p style="text-align: center;">Therefore, Project 2 does not pay back (1)</p>		Inflows	Cumulative Inflows	Year 1	£32,000	£32,000	Year 2	£44,000	£76,000	Year 3	£60,000	£136,000	Year 4	£92,000	£228,000	Year 5	£100,000			Cash Inflows	Costs	Net Cash Inflows	Cumulative Inflows	Year 1	£175,000	(£25,000 + £60,000)	£90,000	£90,000	Year 2	£142,000	(£27,000 + £45,000)	£70,000	£160,000	Year 3	£120,000	(£28,000 + £30,000)	£62,000	£222,000	Year 4	£112,000	(£30,000 + £24,000)	£58,000	£280,000	Year 5	£100,000	(£33,000 + £15,000)	£52,000	£332,000	6	Days must be rounded up
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(c)	<p>Advice – Project 1 should be accepted (1) Justification – Project 1 gives the best Payback (1)</p> <p><i>Consequential based on 2b</i></p>	2																																																	

Question		Expected answer(s)	Max mark	Additional guidance
	(d)	<p>Payback – Advantages</p> <ul style="list-style-type: none"> • Simple to understand and calculate (1) • Allows comparison of mutually exclusive projects (1) • Favours quick return projects which may produce faster growth for the business (1) <p>Payback – Disadvantages</p> <ul style="list-style-type: none"> • Does not measure profitability on projects (1) • Total amounts invested not taken into account (1) • Ignores cash flow after payback period (1) • Time value of money ignored unless discounted (1) • Difficult to calculate net cash flows when they arise (1) 	2	Award MAX 1 mark for advantage and 1 mark for disadvantage
	(e)	<ul style="list-style-type: none"> • Potential shareholders can draw conclusions on the financial wellbeing of a business (1) • Shareholders can use investment ratios to compare the viability of investing in different businesses (1) • Shareholders can use investment ratios to interpret financial statements (1) • Dividend Yield can tell an investor the % return they will receive in relation to the current market price of the shares (1) • Dividend Cover can tell an investor how much profit the business is retaining which could potentially be paid out as dividends to the ordinary shareholder (1) • Gearing ratios can be used by potential ordinary shareholders to establish if they wish to invest in a high or a low geared company (1) • Earnings per share is useful to potential shareholders to compare with another investment (1) • Price/Earnings ratio gives an indication of how expensive a share is compared with its earning potential (1) 	2	

Question		Expected answer(s)										Max mark	Additional guidance
3	(a)	Inventory Record Card for Material X ✓*										6	*Award 1 mark for correct heading and opening balance If no dates are included, do not award 1 st mark
		Date	Details	Receipts			Issue			Balance			Marks
				Kg	CPU	£	Kg	CPU	£	Kg	CPU	£	
		01-June	Opening balance	150	8·00	1200				150	8·00	1200	1*
		08-June	Purchases	100	8·50	850				250	8·20	2050	1
		10-June	Issues to Process 1				100	8·20	820	150	8·20	1230	1
		18-June	Purchases	250	8·60	2150				400	8·45	3380	1
		22-June	Issues to Process 2				120	8·45	1014	280	8·45	2366	1
		25-June	Returns				70	8·60	602	210	8·40	1764	1

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(b)	(i)	Process 2 Account ✓ <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2"></th> <th colspan="3">DR</th> <th rowspan="2"></th> <th colspan="3">CR</th> <th rowspan="2"></th> <th colspan="3">BALANCE</th> <th rowspan="2"></th> </tr> <tr> <th>QTY</th> <th>CPU</th> <th>Value</th> <th>QTY</th> <th>CPU</th> <th>Value</th> <th>QTY</th> <th>CPU</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>Transfer from Process 1</td> <td>75</td> <td>13.00</td> <td>975</td> <td>(1)</td> <td></td> <td></td> <td></td> <td>75</td> <td>13</td> <td>975</td> <td></td> </tr> <tr> <td>Issues of Material X</td> <td>120</td> <td>8.45</td> <td>1,014</td> <td>(2)</td> <td></td> <td></td> <td></td> <td>195</td> <td></td> <td>1,989</td> <td></td> </tr> <tr> <td>Labour</td> <td></td> <td></td> <td>2,500</td> <td>(1)</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>4,489</td> <td></td> </tr> <tr> <td>Fixed OHs</td> <td></td> <td></td> <td>236</td> <td rowspan="2">(1)</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>4,725</td> <td></td> </tr> <tr> <td>Variable OHs</td> <td></td> <td></td> <td>875</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>5,600</td> <td></td> </tr> <tr> <td>Closing WIP</td> <td></td> <td></td> <td></td> <td></td> <td>20</td> <td></td> <td>480</td> <td>(1)</td> <td>175</td> <td></td> <td>5,120</td> <td></td> </tr> <tr> <td>Normal Loss</td> <td></td> <td></td> <td></td> <td></td> <td>5</td> <td>4</td> <td>20</td> <td>(1)</td> <td>170</td> <td>30</td> <td>5,100</td> <td></td> </tr> <tr> <td>Finished Goods</td> <td></td> <td></td> <td></td> <td></td> <td>160</td> <td>30*</td> <td>4,800</td> <td>*(2)</td> <td>10</td> <td>30</td> <td>300</td> <td></td> </tr> <tr> <td>Abnormal Loss</td> <td></td> <td></td> <td></td> <td></td> <td>10</td> <td>30*</td> <td>300</td> <td></td> <td>0</td> <td>0</td> <td>0.00</td> <td>✓</td> </tr> </tbody> </table> Abnormal Loss Account ✓ <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2"></th> <th colspan="3">DR</th> <th rowspan="2"></th> <th colspan="3">CR</th> <th rowspan="2"></th> <th colspan="3">BALANCE</th> <th rowspan="2"></th> </tr> <tr> <th>QTY</th> <th>CPU</th> <th>Value</th> <th>QTY</th> <th>CPU</th> <th>Value</th> <th>QTY</th> <th>CPU</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>From Process 2</td> <td>10</td> <td>30</td> <td>300</td> <td>(1)</td> <td></td> <td></td> <td></td> <td>10</td> <td>30</td> <td>300</td> <td></td> </tr> <tr> <td>C&CE</td> <td></td> <td></td> <td></td> <td></td> <td>10</td> <td>4</td> <td>40</td> <td>✓</td> <td></td> <td></td> <td>260</td> <td></td> </tr> <tr> <td>Income Statement</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>260</td> <td>(1)</td> <td></td> <td></td> <td>0</td> <td></td> </tr> </tbody> </table> <p>Account Names, Running Balance and no arithmetical errors in balance column (1)</p>											DR				CR				BALANCE				QTY	CPU	Value	QTY	CPU	Value	QTY	CPU	Value	Transfer from Process 1	75	13.00	975	(1)				75	13	975		Issues of Material X	120	8.45	1,014	(2)				195		1,989		Labour			2,500	(1)						4,489		Fixed OHs			236	(1)						4,725		Variable OHs			875							5,600		Closing WIP					20		480	(1)	175		5,120		Normal Loss					5	4	20	(1)	170	30	5,100		Finished Goods					160	30*	4,800	*(2)	10	30	300		Abnormal Loss					10	30*	300		0	0	0.00	✓		DR				CR				BALANCE				QTY	CPU	Value	QTY	CPU	Value	QTY	CPU	Value	From Process 2	10	30	300	(1)				10	30	300		C&CE					10	4	40	✓			260		Income Statement							260	(1)			0		12	<p>If complete reversal, award half marks</p> <p>If nomenclature error, do not award mark on first occasion</p> <p>If any quantity is entered other than materials, do not award mark</p> <p>If CPU is calculated correctly and applied to both Finished Goods and Abnormal Loss but Balance is incorrect, award 1 mark</p>
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	(ii)	Cost per Kg = £30.00 Profit Margin = 40% = $(30.00 \times 4) / 6 = £20.00$ Selling Price = £30.00 + £20.00 = £50.00 (2)	2																																																																
4	(a)	Production Budget (for the 6 months July to December Year 2) ✓ <table border="1" data-bbox="365 491 1585 885"> <thead> <tr> <th></th> <th>July</th> <th>Aug</th> <th>Sep</th> <th>Oct</th> <th>Nov</th> <th>Dec</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Cash Sales</td> <td>1,000</td> <td>1,200</td> <td>800</td> <td>700</td> <td>600</td> <td>700</td> <td></td> </tr> <tr> <td>Credit Sales</td> <td>3,000</td> <td>3,400</td> <td>4,000</td> <td>5,000</td> <td>5,400</td> <td>5,300</td> <td></td> </tr> <tr> <td>Sales</td> <td>4,000</td> <td>4,600</td> <td>4,800</td> <td>5,700</td> <td>6,000</td> <td>6,000</td> <td>*1</td> </tr> <tr> <td>Less Opening Inventory</td> <td>200**</td> <td>240</td> <td>160</td> <td>140</td> <td>120</td> <td>140</td> <td rowspan="2">] 1 both rows</td> </tr> <tr> <td></td> <td>3,800</td> <td>4,360</td> <td>4,640</td> <td>5,560</td> <td>5,880</td> <td>5,860</td> </tr> <tr> <td>Add Closing Inventory</td> <td>240</td> <td>160</td> <td>140</td> <td>120</td> <td>140</td> <td>400 (1)**</td> <td></td> </tr> <tr> <td>PRODUCTION</td> <td>4,040</td> <td>4,520</td> <td>4,780</td> <td>5,680</td> <td>6,020</td> <td>6,260</td> <td>(2)</td> </tr> </tbody> </table>		July	Aug	Sep	Oct	Nov	Dec	Marks	Cash Sales	1,000	1,200	800	700	600	700		Credit Sales	3,000	3,400	4,000	5,000	5,400	5,300		Sales	4,000	4,600	4,800	5,700	6,000	6,000	*1	Less Opening Inventory	200**	240	160	140	120	140] 1 both rows		3,800	4,360	4,640	5,560	5,880	5,860	Add Closing Inventory	240	160	140	120	140	400 (1)**		PRODUCTION	4,040	4,520	4,780	5,680	6,020	6,260	(2)	5	*award 1 mark for the heading and Sales row 1 mark for correct July opening and Dec closing. 2 marks for Deducting Opening Inventory AND Adding Closing Inventory
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[END OF MARKING INSTRUCTIONS]