

**2013 Accounting**  
**Higher - Solutions**  
**Finalised Marking Instructions**

© Scottish Qualifications Authority 2013

The information in this publication may be reproduced to support SQA qualifications only on a non-commercial basis. If it is to be used for any other purposes written permission must be obtained from SQA's NQ Delivery: Exam Operations.

Where the publication includes materials from sources other than SQA (secondary copyright), this material should only be reproduced for the purposes of examination or assessment. If it needs to be reproduced for any other purpose it is the centre's responsibility to obtain the necessary copyright clearance. SQA's NQ Delivery: Exam Operations may be able to direct you to the secondary sources.

These Marking Instructions have been prepared by Examination Teams for use by SQA Appointed Markers when marking External Course Assessments. This publication must not be reproduced for commercial or trade purposes.

## 2013 Accounting

### Higher – Solutions

#### Question 1

#### Glencairn plc

#### Trading and Profit and Loss and Appropriation Account for year ended 31 December

Year 4 ✓

	£000	£000	£000	
Sales			430	(1)
Opening Stock		30	(1)	
plus Purchases		<u>246</u>	(1)	
		276		
less Closing Stock		<u>20</u>	(1)	
		256		
plus Warehouse Expenses		<u>16</u>	(1)	
<b>COST OF SALES</b>			<u>272</u>	
<b>GROSS PROFIT</b> ✓			158	
<u>Plus Revenue</u>				
Dividends due from Investments		3	(1)	
Discounts		<u>4</u>	(1)	<u>7</u>
				165
<u>Less Expenses</u>				
Administration Expenses (36-2)		34	(2)	
Selling and Distribution Expenses		33	(1)	
Rent and Rates (5+1)		6	(2)	
Wages		40	(1)	
Debenture Interest (10% x 80)		8	(2)	
Provision for Bad Debts increase (6-5)		1	(2)	
<u>Provision for Depreciation</u>				
Office Equipment (10% x 30)		3	(2)	
Motor Vehicles (20% x (50-10))		<u>8</u>	(2)	<u>133</u>
<b>NET PROFIT BEFORE TAX</b> ✓				32
less Corporation Tax			<u>8</u>	(1)
<b>NET PROFIT AFTER TAX</b>			24	
ADD Unappropriated Profit c/f			<u>10</u>	(1)
			34	
<u>Less Appropriations</u>				
Goodwill w/d		12	(1)	
Interim Ordinary Dividend		6	(1)	
Final Proposed Dividend - Ordinary Shares		<u>15</u>	(2)	<u>33</u>
<b>UNAPPROPRIATED PROFIT C/F</b> ✓			<u>1</u>	(27)

**Balance Sheet as at 31 December Year 4 ✓**

	£000	£000	£000	
	Cost	Depn	NBV	
<b>FIXED ASSETS</b>				
Buildings	100	-10	110	(1)
Office Equipment	30	11	19	(1)
Motor Vehicles	50	18	<u>32</u>	(1)
			161	
Investments			70	(1)
Goodwill (20-12)			<u>8</u>	(1)
			239	
 <b>CURRENT ASSETS</b>				
Vat	16	(1)		
Stock	20	(1)		
Debtors (60-6)	54	(2)		
Dividends due	3	(1)		
Admin Expenses prepaid	<u>2</u>	(1)	95	
 <b>LESS CURRENT LIABILITIES</b>				
Proposed Final Ordinary Dividend	15	(1)		
Creditors	35	(1)		
Bank Overdraft (6+1)	7	(2)		
Corporation Tax due	8	(1)		
Debenture Interest owing	<u>8</u>	(1)	<u>73</u>	
<b>WORKING CAPITAL</b>			<u>22</u>	
<b>TOTAL NET ASSETS</b>			<u>261</u>	
 <b>FINANCED BY:</b>				
150,000 £1 Ordinary Shares			150	(1)
 <b>ADD RESERVES</b>				
Revaluation Reserve		10	(1)	
Unappropriated Profit		1	(1)	
Share Premium (30-10)		<u>20</u>	(2)	<u>31</u>
			181	
 <b>LONG TERM LIABILITIES</b>				
10% Debentures			<u>80</u>	(1)
			<u>261</u>	
				(23)
				(50)

## Question 2

### Part A

(a) (i) **Mark-up Ratio**

$$\text{Gross Profit} = \overbrace{40\% \times \text{£}160,000}^{(1)} = \text{£}64,000$$

$$\text{Cost of Sales} = \overbrace{\text{£}160,000 - \text{£}64,000}^{(1)} = \text{£}96,000$$

$$\text{Mark-up Ratio} = \overbrace{\text{£}64,000 / \text{£}96,000 \times 100}^{(1)} = \mathbf{66.7\%} \quad (3)$$

(ii) **Opening Stock**

Rate of Stock Turnover = 10 times

$$\text{Average Stock} = \overbrace{96 / 10}^{(1)} = \text{£}9,600$$

$$\text{Opening Stock} = (9,600 \times 2) = \overbrace{\text{£}19,200 - \text{£}10,000}^{(1)} = \mathbf{£}9,200 \quad (2)$$

(iii) **Purchases**

$$= \overbrace{\text{£}96,000 - \text{£}9,200 + \text{£}10,000}^{(2)} = \mathbf{£}96,800 \quad (2)$$

(iv) **Return on Capital Employed**

Capital = £120,000

$$\text{Expenses} = \overbrace{20\% \times \text{£}160,000}^{(1)} = \text{£}32,000$$

Net Profit = Gross Profit – Expenses

$$\text{Net Profit} = \overbrace{\text{£}64,000 - \text{£}32,000}^{(1)} = \text{£}32,000$$

$$\text{Return on Capital Employed} = 32,000 / 120,000 \times 100 = \mathbf{26.7\%} \quad (2) \quad (4)$$

**(v) Debtors Collection Period**

$$\text{Credit Sales} = \overbrace{75\% \times \text{£}160,000}^{(1)} = \text{£}120,000$$

$$\overbrace{12,000/120,000 \times 365}^{(1)} = \text{36.5 days} \quad (2)$$

**(vi) Fixed Asset Turnover**

Sales:Fixed Assets

$$160,000:80,000 = 2:1 \quad (2)$$

(15)

**(b) (i) Cost of Goods Sold**

Rate of Stock Turnover = 12 times

$$\text{Average Stock} = \overbrace{\text{£} 9,600 \times 75\%}^{(1)} = \text{£}7,200$$

$$\text{Cost of Sales} = \overbrace{12 \times \text{£}7,200}^{(1)} = \text{£}86,400 \quad (2)$$

**(ii) Gross Profit**

Sales – Cost of Sales = Gross Profit

$$\text{Sales} = \overbrace{\text{£}160,000 \times 115\%}^{(1)} = \text{£}184,000$$

$$\overbrace{\text{£}184,000 - \text{£}86,400}^{(1)} = \text{£}97,600 \quad (2)$$

**(iii) Purchases**

Purchases = Cost of Sales – Opening Stock + Closing Stock

$$= \overbrace{\text{£}86,400 - \text{£}10,000}^{(1)} + \overbrace{(2 \times \text{£}7,200 - \text{£}10,000)}^{(2)} = \text{£}80,800 \quad (3)$$

**(iv) Expenses = 15% of Sales**

15% x £184,000 = **£27,600** (2)

**(v) Net Profit**

Gross Profit less Expenses

£97,600 - £27,600 = **£70,000** (1)

(10)

**(c) Gross Profit Ratio**

£97,600/£184,000 x 100 = **53.04%** (2)

3 reasons for change in Gross Profit Ratio:

**Cheaper Supplier**

**Bulk buying**

**Less wastage**

**Better stock control/more security/supervision**

**Increase in selling prices etc**

Any 3 x 1 (3)

(5)

**Part B**

**Statement of Amended Net Profit at 31 December Year 2**

	£	£	
Original Net Profit		54,000	(1)
Add			
Error 1 – Sales	3,600		(1)
Error 4 – Rent Received	1,000		(2)
Error 6 – Laptop	520		(1)
Error 7 – Stock	<u>300</u>	5,420	(1)
		59,420	
Less			
Error 2 – Wages	3,200		(1)
Error 5 – Loss on Sale	700	<u>3,900</u>	(2)
Amended Net Profit		<u>55,520</u>	(1) (10)
			(40)

**Question 3**

**(a) Accumulated Fund at 1 January Year 2**

	£000	£000	
<b>Assets</b>			
Subs in Arrears		2	} (1)
Equipment		6	
Bar Stock		3	} (1)
Bank		<u>12</u>	
		23	
<b>Liabilities</b>			
Subs in advance	3		(1)
Creditors for Bar Purchases	2		} (1)
Loan	10		
Rent due on clubhouse	<u>4</u>		
		<u>19</u>	
		<u>4</u>	(4)

**(b)**

**(i) Bar Trading Account for the year ended 31 December Year 2 ✓**

	£000	£000	
Bar Sales		21	(1)
Less: Cost of sales			
Opening Stock	3		(1)
Add Carriage on bar purchases	1		(1)
Purchases for Bar (9 - 2 + 1)	<u>8</u>		(3)
	12		(1) (1) (1)
Less: Closing Stock	<u>2</u>	<u>10</u>	(1)
Gross Profit		11	
Less: Expenses			
Bar Wages (21/3)	7		(2)
Electricity (10 * 3/5)	6	<u>13</u>	(2)
Loss on Bar ✓		<u>-2</u>	(11)

**(ii) Income and Expenditure Account the year ended 31 December Year 2 ✓**

	£000	£000	
<b>Income</b>			
Profit on Dance (4 - 2)		2	(2)
Profit on Raffle (3 - 1 - 1)		1	(2)
Profit on Vending Machines (4 - 2)		2	(2)
Subscriptions (60 (1) + 3 (1) + 4 (1))		67	(3)
Life Membership Fees (20% * 20)		<u>4</u>	(2)
		76	
<b>Expenditure</b>			
Loss on Bar	2	(1)	
Wages	14	(1)	
Coaches Honorarium	2	(1)	
Electricity (10 * 2/5)	4	(1)	
Stationery (2 (1) - 1 (1))	1	(2)	
Rent of Clubhouse (24 - 4 (1) + 3 (1))	23	(2)	
Depreciation: Equipment (6 + (8 x 1/2) * 10%)	<u>1</u>	(3)	<u>47</u>
Surplus ✓		<u>29</u>	(22)
<b>(c) Bank Balance at 31 December Year 2</b>			
Opening Balance	12		
Add Receipts	<u>115</u>		
	127		
Less Payments	<u>87</u>		
	<u>40</u>	(3)	(3)
			(40)



#### Question 4

(a) Stakeholders

Any Government body (once only), Partners/Owners/Investors, Suppliers/Creditor, Banks, Customers, Local Community, Employees, Managers, Lenders etc

**Any 4 x 1 (4 marks max)**

**(4)**

(b) Procedure for admission of new partner

- Revaluation of Assets **(1)**
- Sharing of any profit or loss on revaluation among existing partners **(1)**
- Valuation of goodwill **(1)**
- Sharing of goodwill among existing partners **(1)**
- Goodwill can be written off between the new partners **(1)**
- Update capital accounts **(1)**

Revision of the partnership agreement to include the financial **(1)** details of the new partner – capital, drawings, interest on each, salary, premium for goodwill, and the new profit sharing ratio **(1 max)**

**(4)**

(c) Limited Partner

A Limited Partner is one who contributes capital to the partnership but has limited liability. **(1)** Limited partners may not take part in the management of the partnership **(1)** or make contracts on behalf of the partnership **(1)** or withdraw or receive back any part of the capital they have invested during the lifetime of the partnership. **(1)** One limited partner per partnership or if a LLP all partners were limited. **(1 only) Max 2**

**(2)**

**(10)**

**Question 5**

**(a) Duties of a financial accountant**

- Reports to the owners of the firm the effect of managerial decisions on the performance of the firm **(1)**
- Keeps accurate records of the daily financial transactions of the firm **(1)**
- Checks the financial records to maintain accuracy and reduce fraud **(1)**
- Prepares periodic financial statements to show profit/loss, balance sheet etc **(1)**
- Prepares accounts for auditing and publication as and if required **(1)**
- Ensures that the firm is operating within the rules laid down by legislation from government or professional bodies **(1)**
- Taxation calculations **(1)**
- Ratio analysis **(1)**

**(6)**

**Max 6**

**(b) Difference between Preference Shares and Ordinary Shares**

<b>Preference Shares</b>	<b>Ordinary Shares</b>
• First to receive any dividend/return	• Last to receive any dividend/return
• Dividends are a fixed rate	• Dividends are at a variable rate
• First to be repaid capital	• Last to be repaid capital
• No voting rights at AGM	• Voting rights at AGM
• Dividends can be cumulative	• Dividends not cumulative
• Shares can be redeemable	• Shares are non-redeemable
• Less risky investment	• More risky investment

**1 mark per line to a maximum of 4 (must be comparison)**

**(4)**

**(10)**

**Question 6**

**PART A**

<b>(a)</b>		<b>Product R</b>		<b>Product S</b>		<b>Product T</b>	
		£000		£000		£000	
<b>(i)</b>	Unit Selling Price	105	<b>(1)</b>	300	<b>(1)</b>	350	<b>(1)</b>
<b>(ii)</b>	Variable Cost	60	<b>(1)</b>	205	<b>(1)</b>	250	<b>(1)</b>
<b>(iii)</b>	Contribution	45	<b>(1)</b>	95	<b>(1)</b>	100	<b>(1) (9)</b>

**(b)** Total Machine Hours 8000 x 2 16,000 **(2)**

**(c)** Year 3 hours = 16,000  
 Increase capacity – 25% = 4,000  
 New machine hours = 20,000

	<b>Product R</b>		<b>Product S</b>		<b>Product T</b>	
Contribution per machine hour	£45/2 £22.50		£95/2 £47.50		£100/2 £50	
Order of Priority	3		2		1	<b>(1)</b>
Hours allotted	6,000	<b>(2)</b>	8,000	<b>(2)</b>	6,000	<b>(2)</b>
Units	3,000	<b>(2)</b>	4,000	<b>(2)</b>	3,000	<b>(2)</b>
Total Contribution	£135,000	<b>(1)</b>	£380,000	<b>(1)</b>	£300,000	<b>(1)</b>
less Fixed Costs						£815,000
Profit ✓						<u>430,000</u> £385,000

**(17)**

**(d)** New contribution per unit for R = £45 + £3 = £48 **(1)**  
 New contribution per machine hour = £48/1 = £48  
 Order of Priority now T, R, S

	<b>Product R</b>		<b>Product S</b>		<b>Product T</b>	
Hours allotted	8000	<b>(1)</b>	6000	<b>(1)</b>	6000	
Contribution per machine hour	£48	<b>(2)</b>	£47.50	<b>(2)</b>	£50.00	<b>(2)</b>
Total contribution	£384,000		£285,000		£300,000	
less Fixed Costs						£969,000
Maximum Profit						<u>430,000</u> £539,000

**(10)**

**(e)** Yes Profit has increased **(2)** (by (539,000 – 385,000) = £154,000)

**(2)**

**(40)**

**PART B**

- (a) (i) Total losses =  $500 - 450 = 50$  kg (1)  
Normal loss =  $4\% \times 500 = 20$  kg (1)  
Abnormal loss =  $50 - 20 = 30$  kg (1) (3)
- (ii) Cost per kg =  $\pounds 8160 / 480 = \pounds 17$  (3) (3)
- (b) Cost per kg =  $(\pounds 8160 - \pounds 96) / 480$  (2) (1)  
=  $\pounds 16.80$   
Reduction ✓ = 20p per kg (1) (4)  
(10)

**Question 7**

**PART A**

**Production Budget - July - October - Year 4**

	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	
Sales	4,000	4,300	4,600	5,000	
plus Closing Stock	<u>1720</u>	<u>1840</u>	<u>2000</u>	<u>1920</u>	<b>1 line</b>
	5,720	6,140	6,600	6,920	
less Opening Stock	<u>1600</u>	<u>1720</u>	<u>1840</u>	<u>2000</u>	<b>1 line</b>
<b>Production</b>	<u><b>4,120</b></u>	<u><b>4,420</b></u>	<u><b>4,760</b></u>	<u><b>4,920</b></u>	<b>(1 each)</b>
					<b>(6)</b>

**Cash Budget for 2 months/August-September (Year 4) ✓**

	<b>August</b>		<b>September</b>	
Opening Balance	12,000	<b>(1)</b>	50,460	
<b>RECEIPTS</b>				
Cash Sales	103,200	<b>(1)</b>	110,400	<b>(1)</b>
Credit Sales	51,840	<b>(2)</b>	55,728	<b>(2)</b>
Loan	30,000	<b>(1)</b>		
Ordinary Shares	10,000	<b>(1)</b>		
Share Premium	2,000	<b>(1)</b>		
Proceeds of Sale - Van	<u>6,800</u>	<b>(2)</b>		
<b>TOTAL RECEIPTS</b>	<b>£203,840</b>		<b>£166,128</b>	
<b>PAYMENTS</b>				
Materials	66,640	<b>(1)</b>	68,880	<b>(1)</b>
Labour	53,040	<b>(1)</b>	57,120	<b>(1)</b>
Variable Overheads (1)	22,100	<b>(1)</b>	23,800	<b>(1)</b>
Variable Overheads (2)	20,600	<b>(1)</b>	22,100	<b>(1)</b>
Fixed Overheads	3,000		3,000	<b>(1)</b>
Loan Repayment			2,500	<b>(1)</b>
Loan Interest			<u>125</u>	<b>(2)</b>
<b>TOTAL PAYMENTS</b>	<u><b>£165,380</b></u>		<u><b>£177,525</b></u>	
Closing Balance	<u><b>£50,460</b></u>		<u><b>£39,063</b></u>	<b>(24)</b>
				<b>(30)</b>
<b>TOTAL SALES</b>	<b>155,040</b>		<b>166,128</b>	

**PART B**

<b>(a)</b>	Stock at start	150	
	Purchases	1,200	
		1,350	
	Less: issues	1,160	
	Stock at end	190	<b>(3)</b>

**(b)** £2.25            **(1)** **(1)**

**(c)** Stock Record Card of Par72 for March

Date	Details	Receipts			Issues			Balance			
		Q	P	V	Q	P	V	Q	P	V	
01-Mar	Balance							150	£2.00	£300	
04-Mar	Purchase	400	£2.10	£840				150	£2.00	£300	
								400	£2.10	£840	
08-Mar	Issue				300	£2.10	£630	<b>(1)</b>	150	£2.00	£300
								100	£2.10	£210	
12-Mar	Purchase	400	£2.20	£880				150	£2.00	£300	
								100	£2.10	£210	
								400	£2.20	£880	
15-Mar	Issue				20	£2.10	£42	<b>(1)</b>	150	£2.00	£300
					400	£2.20	£880	<b>(1)</b>	80	£2.10	£168
21-Mar	Purchase	400	£2.25	£900				150	£2.00	£300	
								80	£2.10	£168	
								400	£2.25	£900	
29-Mar	Issue				40	£2.10	£84	<b>(1)</b>	150	£2.00	£300
					400	£2.25	£900	<b>(1)</b>	40	£2.10	£84
										<b>£384</b>	

**(1)**

**(6)**

**(10)**

**(40)**

**Question 8**

<b>(a) (i) &amp; (ii)</b>	A	B	C	X	Y	
	£	£	£	£	£	
Rent	36,000	54,000	27,000	18,000	9,000	<b>(2)</b>
Canteen Costs	36,000	22,500	18,000	9,000	4,500	<b>(2)</b>
Power	40,000	96,000	24,000	-	-	<b>(2)</b>
Heat and Light	9,000	13,500	6,750	4,500	2,250	<b>(2)</b>
Machine Insurance	1,500	4,500	3,000	-	-	<b>(2)</b>
Indirect Materials	7,720	7,517	13,910	8,730	3,155	<b>(1)</b>
	<u>130,220</u>	<u>198,017</u>	<u>92,660</u>	<u>40,230</u>	<u>18,905</u>	
X	17,880	11,175	8,940	(40,230)	2,235	<b>(2)</b>
	<u>148,100</u>	<u>209,192</u>	<u>101,600</u>	-	<u>21,140</u>	
Y	5,100	13,240	2,800	-	(21,140)	<b>(2)</b>
	<u>153,200</u>	<u>222,432</u>	<u>104,400</u>			<b>(15)</b>

- (b)** Absorption rate (A) = £153,200/38,300  
= £4 (per labour hour) **(2)**
- Absorption rate (B) = £222,432/26,480  
= £8.40 (per machine hour) **(2)**
- Absorption rate (C) = £104,400/10,440  
= £10 (per labour hour) **(2)**
- (6)**

<b>(c)</b>	Quotation	£	£	
Direct material			192	<b>(1)</b>
Direct labour	A 30 x £8	240		<b>(3)</b>
	B 15 x £10	150		<b>(3)</b>
	C 6 x £9	54	444	
Overheads	A30 x £4	120		<b>(2)</b>
	B10 x £8.40	84		<b>(2)</b>
	C6 x £10	60	264	<b>(2)</b>
Total Cost			900	
Profit			600	<b>(3)</b>
Selling Price	✓		<u>1,500</u>	<b>(19)</b>

**(40)**

## Question 9

### (a) Assumptions of Break-even Analysis

- All costs are classified as either fixed or variable (1)
- Variable costs vary directly with output (1)
- Fixed costs remain constant for all levels of output (1)
- Selling price per unit is constant (1)
- There is only one product (1)
- All production is sold (1)
- There are no changes in material or wages costs (1)

**Max 4**

### (b) Profit Volume Ratio

The PV Ratio shows the relationship between contribution and sales (1)

The formula is Contribution (per unit)/Selling Price (x 100) (1)

The higher the ratio, the greater the profit (1)

The ratio can be improved by higher sales (or selling prices) or lower variable costs (or cost prices) (1) or by using a product mix which gives the maximum contribution (1)

The ratio can be used for any level of sales and net profit can be found by deducting fixed costs from contribution (1)

If a firm sells several products the ratio is useful to compare the profitability of each product (1)

PV ratio is constant (1)

**Max 3**

### Margin of Safety

The Margin of Safety is the difference between the break-even point and actual sales revenue (1)

It can be stated in terms of units or in terms of sales revenue (1)

It may be expressed as a percentage of actual sales (1)

A narrow margin of safety denotes that a small fall in sales value can have a significant effect on profits (1)

A wide margin indicates a large fall in sales volume would be necessary before the BEP was reached. (1)

A wide margin of safety is desirable (1)

The margin of safety can be shown on a break-even chart to illustrate its size (1)

**Max 3**

**(10)**



**Question 10**

**(a)** Factors to include when setting re-order quantities

- The level of demand for the product (1)
  - Amount of discount for bulk-buying (1)
  - The length of time for delivery (1)
  - Cost of delivery (1)
  - Cost of operating the stores eg wages (1)
  - Risk of specification of the product changing (1)
  - Risk of obsolescence (1)
  - Deterioration or wastage of the product (1)
  - Cost of insurance (1)
  - Amount of capital tied up in stores (1)
  - Legal restrictions on amount of stock of dangerous materials to be kept (1)
  - Storage space (1)
  - Maximum stock level (1)
  - Rate of consumption/usage (1)
- Max 4**

**(b)** Opportunity Cost

This arises when a firm is working at full capacity and proposes to introduce a new product (1)

This arises when a firm has to decide whether to make or buy a product (1)

This would involve a reduction in the amount which could be made of an existing product (1)

The opportunity cost represents the amount of contribution lost by making less of the existing product (1)

The actual cost of making the new product will include the 'extra' or opportunity cost equal to the contribution lost (1)

**Max 3**

Semi-variable Cost

A semi-variable cost includes an element of both fixed and variable costs (1)

Normally the fixed element is in the form of a standing charge (1) while the variable element depends on usage (1)

Examples include bills for gas, electricity and the telephone (1) (max)

**Max 3**

**(10)**

[END OF MARKING INSTRUCTIONS]