Overview This standard is about evaluating change. It involves checking to see whether the objectives have been achieved, identifying any other benefits or disadvantages resulting from the change and learning the lessons from the change process itself.

This standard is relevant to managers who are responsible for evaluating organisational change processes.

This standard links closely to all the other standards in key area CA Facilitate innovation and change. It also links to CFAM&LFE5 Manage continuous improvement.

# Performance criteria

You must be able to: P1 Engage appropriate people within your organisation and other key stakeholders in evaluating change.

- P2 Evaluate the results of the change process against the success criteria agreed with key stakeholders.
- P3 Establish the reasons for any failure to meet the success criteria in full.
- P4 Evaluate the impact on people involved in the change process.
- P5 Identify any unanticipated benefits or disadvantages arising from the change and the reasons for these.
- P6 Review the change process, including any deviations from the original plan, and identify the lessons to be learned for future change processes.
- P7 Calculate the net value of the change and determine whether it meets the expectations of key stakeholders.
- P8 Communicate the findings of your evaluation to key stakeholders with recommendations for any further changes required.

Knowledge and understanding			
	General knowledge and understanding		
You need to know and understand:	K1	How to engage employees and other stakeholders in evaluating change.	
	K2	The principles and methods of effective communication and how to apply them.	
	K3	How to analyse change processes to identify the causes of success or	
		failure and unanticipated benefits or disadvantages.	
	K4	How to identify lessons to be learned and applied to future change processes.	
	K5	How to calculate net value of changes.	
	K6	How to formulate and present recommendations.	
	Industry/sector specific knowledge and understanding		
You need to know and understand:	K7	Legal, regulatory and ethical requirements in your sector.	
	Con	Context specific knowledge and understanding	
You need to know and understand:	K8	Individuals within your area of work, their roles, responsibilities, competences and potential.	
	K9	Your organisation's stakeholders, their interests and expectations.	
	K10	Your organisation's culture.	

#### **Behaviours**

- When performing to this standard, you are likely to demonstrate the following behaviours:
- 1 Seek opportunities to improve performance
- 2 Present information clearly, concisely, accurately and in ways that promote understanding
- 3 Reflect on your experiences and use the lessons to guide your decisions and actions
- 4 Check the accuracy and validity of information
- 5 Recognise stakeholders' needs and interests and manage these effectively
- 6 Identify the range of elements in a situation and how they relate to each other
- 7 Identify the implications or consequences of a situation
- 8 Build a plausible picture from limited data
- 9 Specify the assumptions made and risks involved in understanding a situation

#### Skills

When performing to this standard, you are likely to demonstrate the following skills:

- Analysing
- Communicating
- Evaluating
- Information management
- Presenting information
- Reflecting
- Reviewing

Developed by	CFA Business skills @ work		
Version number	2.0		
Date approved	March 2012		
Indicative review date	March 2015		
Validity	Current		
Status	Original		
Originating organisation	CFA Business skills @ work		
Original URN	CFAM&LCA5		