

HN FINANCIAL SERVICES – GP09 15/GP0A 16

Assessment Support Packs (ASPs)

Your centre's SQA Co-ordinator will have access to these HN Assessment Support Packs (ASPs)/Assessment Exemplars on SQA's website. Please approach them for copies.

Title: Behavioural Skills for Business
Unit Number: F84L 35
Code: F84L 35/AEX001
Edition: 1st Edition, January 2011
Downloads: Behavioural Skills for Business Exemplar

Title: Business Accounting
Unit Number: F84M 34
Code: F84M 34/AEX001
Edition: 8th Edition, August 2016
Downloads: Business Accounting
Supplementary Material

Title: Business Accounting
Unit Number: F84M 34
Code: F84M 34/AEX002
Edition: 5th Edition, May 2018
Downloads: Business Accounting Exemplar 2

Title: Business Culture and Strategy
Unit Number: F7J7 35
Code: F7J7 35/AEX001
Edition: 1st Edition, May 2011
Downloads: Business Culture and Strategy Exemplar

Title: Business Law: An Introduction
Unit Number: F84P 34
Code: F84P 34/AEX002
Edition: 3rd Edition, October 2015
Downloads: Business Law: An Introduction Exemplar

Title: Business Taxation
Unit Number: J0LY 35
Code: J0LY 35/ASP001
Edition: 1st Edition, July 2018
Downloads: Business Taxation Exemplar (PDF and Word)

Title: Creating a Culture of Customer Care
Unit Number: H1F0 34
Code: H1F0 34/AEX001
Edition: 1st Edition, January 2016
Downloads: Creating a Culture of Customer Care

Title: **Communication: Business Communication**
Unit Number: H7TK 34
Code: H7TK 34/ASP004
Edition: *1st Edition, January 2016*
Downloads: Communication: Business Communication

Title: **Developing Skills for Personal Effectiveness**
Unit Number: DF4D 33
DF4E 34
DF4F 35
Code: CB2700
Edition: *1st Edition, August 2005*
Downloads: Developing Skills for Personal Effectiveness Exemplar

Title: **Economics 1: Micro and Macro Theory and Application**
Unit Number: F7J6 35
Code: F7J6 35/AEX001
Edition: *2nd Edition, October 2018*
Downloads: Economics 1: Micro and Macro Theory and Application

Title: **Economics 1: Micro and Macro Theory and Application**
Unit Number: F7J6 35
Code: F7J6 35/ASP002
Edition: *2nd Edition, October 2018*
Downloads: Economics 1: Micro and Macro Theory and Application

Title: **Economics 2: The World Economy**
Unit Number: F86E 35
Code: F86E 35/AEX001
Edition: *1st Edition, September 2010*
Downloads: Economics 2: The World Economy Exemplar

Title: **Economics 2: The World Economy**
Unit Number: F86E 35
Code: F86E 35/ASP002
Edition: *1st Edition, March 2015*
Downloads: Economics 2: The World Economy Exemplar

Title: **Economic Issues: An Introduction**
Unit Number: F7J8 34
Code: F7J8 34/AEX001
Edition: *2nd Edition, December 2011*
Downloads: Economic Issues: An Introduction Exemplar 1

Title: **Economic Issues: An Introduction**
Unit Number: F7J8 34
Code: F7J8 34/AEX002
Edition: *1st Edition, July 2012*
Downloads: Economic Issues: An Introduction Exemplar 2

Title: Financial Sector: An Introduction
Unit Number: HY92 34
Code: HY92 34/ASP001
Edition: 1st Edition, August 2018
Downloads: Financial Sector: An Introduction

Title: Financial Services: International Transactions
Unit Number: HY93 35
Code: HY93 35/ASP001
Edition: 1st Edition, August 2018
Downloads: Financial Services: International Transactions

Title: Financial Services Regulatory Framework
Unit Number: HY94 35
Code: HY94 35/ASP001
Edition: 1ST Edition, August 2018
Downloads: Financial Services Regulatory Framework

Title: Financial Services: Graded Unit 1¹
Unit Number: J00P 34
Code: J00P 34/ASP001
Edition: 1st Edition, September 2018
Downloads: Financial Services: Graded Unit 1

Title: Financial Services: Graded Unit 2
Unit Number: J00S 35
Code: J00S 35/ASP001
Edition: 1st Edition, September 2018
Downloads: Financial Services: Graded Unit 2

Title: Income Tax
Unit Number: F86X 35
Code: F86X 35/ASP001
Edition: 4th Edition, July 2018
Downloads: Income Tax

Title: Information Technology: Applications Software 1
Unit Number: D75X 34
Code: D75X 34/AEX001
Edition: 1st Edition, January 2011
Downloads: Information Technology: Applications Software 1 Exemplar
Supplementary files: Franchise A Cash Budget
Franchise A Report
Franchise B Staff (Access file)
Franchise B Cash Budget
Franchise C Cash Budget
Franchise C Presentation (Powerpoint file)
Franchise C Report
Members Survey Results
Synergie Logo
Synergie Market Report

¹ The Conditions of Assessment were updated in all Graded Unit specifications and ASPs for session 2018/19 onwards.

Title: Information Technology: Applications Software 2
Unit Number: D7CY 35
Code: D7CY 35/AEX001
Edition: *1st Edition, September 2004*
Downloads: Information Technology: Applications Software 2
Supplementary files: D7CY 35 AEX001 Supplementary files

Title: Investment
Unit Number: H9AM 35
Code: H9AM 35/ASP001
Edition: *2nd Edition, July 2017*
Downloads: Investment ASP

Title: Managing People and Organisations
Unit Number: F84T 34
Code: F84T 34/AEX002
Edition: *1st Edition, July 2012*
Downloads: Managing People and Organisations

Title: Managing People and Organisations
Unit Number: F84T 34
Code: F84T 34/ASP003
Edition: *1st Edition, March 2014*
Downloads: Managing People and Organisations

Title: Marketing: An Introduction
Unit Number: F7BX 34
Code: F7BX 34/AEX002
Edition: *1st Edition, January 2012*
Downloads: Marketing: An Introduction

Title: Marketing: An Introduction
Unit Number: F7BX 34
Code: F7BX 34/ASP003
Edition: *2nd Edition, March 2017*
Downloads: Marketing: An Introduction

Title: Pension Provision
Unit Number: H9NC 35
Code: H9NC 35/ASP001
Edition: *2nd Edition, August 2015*
Downloads: Pension Provision

HN Financial Services (GP09 15/GP0A 16)

Title: **Personal Financial Services**
Unit Number: H0BX 34
Code: H0BX 34/AEX001
Edition: *1st Edition, June 2012*
Downloads: Personal Financial Services Exemplar

Title: **Personal Financial Services**
Unit Number: H0BX 34
Code: H0BX 34/ASP002
Edition: *1st Edition, August 2015*
Downloads: Personal Financial Services ASP

Title: **Principles of Insurance**
Unit Number: H9ND 35
Code: H9ND 35/ASP001
Edition: *2nd Edition, July 2017*
Downloads: Principles of Insurance ASP

Title: **Personal and Business Lending**
Unit Number: HF2H 35
Code: HF2H 35/ASP001
Edition: *1st Edition, August 2016*
Downloads: Personal and Business Lending

Title: **Personal and Business Lending**
Unit Number: HF2H 35
Code: HF2H 35/ASP002
Edition: *1st Edition, August 2016*
Downloads: Personal and Business Lending

Title: **Preparing Financial Forecasts**
Unit Number: F84R 35
Code: F84R 35/ASP001
Edition: *3rd Edition, July 2019*
Downloads: Preparing Financial Forecasts Exemplar

Title: **Research Skills**
Unit Number: J1NC 34
Code: J1NC 34/ASP001
Edition: *1st Edition, June 2019*
Downloads: Research Skills

Title: **Statistics for Business**
Unit Number: F84K 35
Code: F84K 35/AEX001
Edition: *3rd Edition, August 2014*
Downloads: Statistics for Business
Supplementary Excel file: Assessment 2 Data
Supplementary Excel file: Assessment 3 Data

Title: **Statistics for Business**
Unit Number: F84K 35
Code: F84K 35/AEX002
Edition: *2nd Edition, August 2014*
Downloads: Statistics for Business
Supplementary Excel file: Assessment 2 Data
Supplementary Excel file: Assessment 2 Solution
Supplementary Excel file: Assessment 3 Data
Supplementary Excel file: Assessment 3 Solution

Optional Units

Assessment Support Packs (ASPs) for optional units may be available from other subject pages, eg *Recording Financial Information (F7JV 34)* from the HN Accounting secure web page.