

# **Group Award Specification for:**

**PDA Events** 

Group Award Code: GJ2V 47

**PDA Events Operations** 

Group Award Code: GJ2W 47

Validation date: December 2013

Date of original publication: March 2014

Version: 04 (October 2021)

## Contents

| 1 | Introc | luction1  |
|---|--------|---|
| 2 | Quali  | fications structure   |
|   | 2.1    | PDA Events Operations2  |
|   | 2.2    | PDA Events  |
| 3 | Aims   | of the qualifications   |
|   | 3.1    | General aims of the qualifications  |
|   | 3.2    | Specific aims of the qualifications5  |
| 4 | Reco   | mmended entry to the qualifications5  |
|   | 4.1    | Core Skills entry profile   |
| 5 | Addit  | ional benefits of the qualifications in meeting employer needs                |
|   | 5.1    | Mapping of qualification aims to Units7                                       |
|   | 5.2    | Mapping of National Occupational Standards (NOS) and/or trade body standards  |
|   |        |   |
|   | 5.3    | Mapping of Core Skills development opportunities across the qualifications 15 |
|   | 5.4    | Assessment Strategy for the qualifications                                    |
| 6 | Guida  | ance on approaches to delivery and assessment17                               |
|   | 6.1    | Sequencing/integration of Units17   |
|   | 6.2    | Recognition of Prior Learning   |
|   | 6.3    | Opportunities for e-assessment  |
|   | 6.4    | Support materials   |
|   | 6.5    | Resource requirements   |
| 7 | Gene   | ral information for centres   |
| 8 | Gloss  | ary of terms  |
| 9 | Gene   | ral information for learners  |

# 1 Introduction

This document was previously known as the Arrangements document. The purpose of this document is to:

- assist centres to implement, deliver and manage the qualification
- provide a guide for new staff involved in offering the qualification
- inform course managers, teaching staff, assessors, learners, employers and HEIs of the aims and purpose of the qualification
- provide details of the range of learners the qualification is suitable for and progression opportunities

In the past few years the events industry has seen substantial growth within all sectors. As there has been an increase in the number of Events as well as event related businesses, industry practitioners are expecting prospective employees to have a relevant qualification that provides both the theoretical knowledge and the vocational skills necessary to fulfill a role within the industry.

The Scottish Government's Major Events Strategy document *Competing on an International Stage* states as their vision: 'To become one of the world's foremost events destinations by 2015.'

The Sector Skills Council, People 1st highlighted a lack of continuing professional development (CPD) opportunities in the sector which includes:

- business events/business tourism (conferences/meetings, exhibitions, incentive travel, corporate events/corporate hospitality)
- festivals/fairs/cultural events
- community events
- outdoor events
- entertainment/live music events/concerts/theatre/shows
- sports events/spectator sports
- charity events/fundraising/voluntary sector
- party planning/wedding planning/social lifecycle
- events/special events

These events originate from government, corporate and community sectors, together with serving individual private needs.

Major hotels and hospitality operations are now operating events facilities within their complexes. In addition there has been a huge increase in the number of festivals, sporting events, outdoor concerts and purpose built venues for events.

This growth has been reflected in the development and availability of a number of SQA qualifications to support the professionalisation of the sector. The HNC in Events and HND in Events Management (SCQF level 7 and 8 respectively) have been successfully running since 2009 and a National Certificate in Events Coordination (SCQF level 5) was introduced in 2012. The PDA in Events Operations and the PDA in Events were added to the portfolio in 2014.

# 2 Qualifications structure

## 2.1 PDA Events Operations

The framework has been created with options to ensure that candidates gain some knowledge in specialist areas within the sector, relevant to their employment.

This qualification is set at SCQF level 7. It is made up of 4 credits. It comprises of 3 mandatory credits (two Units) and 1 additional credit (Unit) from the list of optional Units.

## **Mandatory Units**

| 4 code | 2 code | Unit title                            | SQA<br>credit | SCQF<br>credit<br>points | SCQF<br>level |
|--------|--------|---------------------------------------|---------------|--------------------------|---------------|
| H91J   | 34*    | Organising an Event                   | 2             | 16                       | 7             |
| F86P   | 34     | Digital Culture: Online Communication | 1             | 8                        | 7             |

## **Optional Units**

#### Candidates must attain 1 credit from this group

| 4 code | 2 code | Unit title                   | SQA<br>credit | SCQF<br>credit<br>points | SCQF<br>level |
|--------|--------|------------------------------|---------------|--------------------------|---------------|
| F7BX   | 34     | Marketing: An Introduction   | 1             | 8                        | 7             |
| F3J4   | 34     | Live Performance: Events     | 1             | 8                        | 7             |
| H942   | 34*    | Conferences: An Introduction | 1             | 8                        | 7             |
| H91N   | 34*    | Food and Beverage Events     | 1             | 8                        | 7             |

\*Revision of Units please see History of Changes Table

# 2.2 PDA Events

This framework has an all mandatory structure providing a sound basis of underpinning knowledge and practice irrespective of the events sector the candidate is employed, or hopes to be employed in.

This qualification is set at SCQF Level 7. It is made up of 4 credits (three Units), all of which are mandatory.

## **Mandatory Units**

| 4 code | 2 code | Unit title                               | SQA<br>credit | SCQF<br>credit<br>points | SCQF<br>level |
|--------|--------|--|---------------|--------------------------|---------------|
| H91K   | 34     | Events Industry: An Introduction*        | 2             | 16                       | 7             |
| H91L   | 34     | Event Legislation: Safety and Licensing* | 1             | 8                        | 7             |
| F35S   | 34     | Event Budgeting and Funding              | 1             | 8                        | 7             |

\*Revision of Units please see History of Changes

# 3 Aims of the qualifications

The main purpose of these qualifications are to provide both the theoretical knowledge and the vocational skills necessary to fulfill a role within the events sector. Both PDAs are designed to allow flexibility in delivery appropriate to the individual candidate's circumstances, whether already working, or aspiring to gain employment within the events sector.

The awards will provide vocational education in events, allowing the candidates to succeed with a broad experience in organising as well as supporting events of all sizes.

These awards will:

- target employees in the various associated industries
- satisfy the needs of those who wish to use it as a stepping-stone to a related HNC/HND qualification
- assist candidates who wish to start their own business

## 3.1 General aims of the qualifications

- 1 To develop candidates' knowledge and skills in planning and analysis.
- 2 To develop problem solving skills.
- 3 To develop study and research skills.
- 4 To develop critical and evaluative thinking.
- 5 To develop communication skills
- 6 To develop personal effectiveness.
- 7 To learn good practice from professionals at work.
- 8 To enable progression within the SCQF
- 9 To meet the needs of the relevant industries.
- 10 To provide opportunities for career planning.

- 11
- To develop the ability to be flexible and to work co-operatively with others. To develop employment skills and enhance candidates' employment opportunities. 12

## 3.2 Specific aims of the qualifications

#### Specific aims for:

#### **PDA Event Operations**

- 1 To prepare for employment in the events industry in a supervisory level post.
- 2 To gain an understanding of the role and application of the skills required in the events industry.
- 3 To develop the candidate's knowledge and skills in the main occupational areas of the events industry.
- 4 To develop key transferable skills, which are relevant to the events industry.
- 5 To provide options which permit an element of vocational specialism in related areas to the events industry.

#### **PDA Events**

- 1 To prepare for employment in the events industry in a supervisory level post.
- 2 To gain an understanding of the role and application of the skills required in the events industry.
- 3 To develop the candidate's knowledge and skills in the main occupational areas of the events industry.
- 4 To develop key transferable skills, which are relevant to the events industry.

The Units will be taught within the context of the events industry. It is a central theme that Units will be delivered in contexts appropriate to the purpose of the awards.

# 4 Recommended entry to the qualifications

It is anticipated that the PDAs would be delivered through a part-time course of study.

Candidates will typically come from employers from within the Events sector, or employers that carry out events activities, for example Local Authorities.

As with all SQA qualifications, access to the awards will be at the discretion of the centre. The following recommendations are for guidance only. Examples of appropriate entry qualifications are specified below.

- a minimum of one SQA Higher (SCQF level 6) pass at grade C along with three Standard Grade passes at 3 or above, National 5 or above
- appropriate National Qualification Group Awards at SCQF level 5 or 6, for example the National Certificate in Events Co-ordination
- relevant work experience

# 4.1 Core Skills entry profile

The Core Skill entry profile provides a summary of the associated assessment activities that exemplify why a particular level has been recommended for this qualification. The information should be used to identify if additional learning support needs to be put in place for learners whose Core Skills profile is below the recommended entry level or whether learners should be encouraged to do an alternative level or learning programme.

| Core Skill  | Recommended<br>SCQF entry<br>profile | Associated assessment activities                                      |
|---|--------------------------------------|---|
| Communication                                     | 4                                    | Report writing  |
| Numeracy  | 4                                    | Developing graphs   |
| Information and Communication<br>Technology (ICT) | 4                                    | Creation of website, use of blog, wiki, use of Microsoft applications |
| Problem Solving                                   | 4                                    | Planning, organising and evaluating<br>an event                       |
| Working with Others                               | 4                                    | Planning, organising and evaluating an event                          |

# 5 Additional benefits of the qualifications in meeting employer needs

These qualifications were designed to support continuing professional development in the Events sector.

The following mappings of the Units to the aims of the qualifications, the relevant National Occupational Standards (NOS) and to potential Core Skills development highlight further benefits in meeting employer needs.

# 5.1 Mapping of qualification aims to Units

#### PDA Events Operations

| Code    | Unit title                               |   | General Aims |   |   |   |   |   |   |   |    |    |    | Specific Aims |   |   |   |   |
|---------|--|---|--------------|---|---|---|---|---|---|---|----|----|----|---------------|---|---|---|---|
| Code    |  | 1 | 2            | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1             | 2 | 3 | 4 | 5 |
| F35R 34 | Events Applications                      | Х | Х            | Х | Х | Х | Х | Х | Х | Х | Х  | Х  | Х  | Х             | Х | Х | Х | Х |
| F86P 34 | Digital Culture: Online<br>Communication | Х | Х            | Х | Х | Х | Х | Х | Х | Х | Х  | Х  | Х  | Х             | Х | Х | Х | Х |
| F7BX 34 | Marketing: An Introduction               |   | Х            | Х | Х | Х | Х | Х | Х | Х | Х  | Х  | Х  | Х             | Х | Х | Х | Х |
| F3J4 34 | Live Performance: Events                 |   | Х            | Х | Х | Х | Х | Х | Х | Х | Х  | Х  | Х  | Х             | Х | Х | Х | Х |
| F365 34 | Conferences: An Introduction             |   | Х            | Х | Х | Х | Х | Х | Х | Х | Х  | Х  | Х  | Х             | Х | Х | Х | Х |
| F35X 34 | Food and Beverage Events                 | Х | Х            | Х | Х | Х | Х | Х | Х | Х | Х  | Х  | Х  | Х             | Х | Х | Х | Х |

#### **PDA Events**

| Code    | Unit title                              | General Aims Specific Aims |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |     |
|---------|---|----------------------------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|-----|
| F35W 34 | Events Industry: An Introduction        | Х                          | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | N/A |
| F35V 34 | Event Legislation: Safety and Licensing | Х                          | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | N/A |
| F35S 34 | Event Budgeting and Funding             | Х                          | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | N/A |

#### 5.2 Mapping of National Occupational Standards (NOS) and/or trade body standards

## Mapping to National Occupational Standards

The NOS were under review during the development of the PDAs. The QDT were involved in the consultation process and in designing these qualifications have attempted to incorporate any changes made to the NOS. In particular use of social/digital media is high on the agenda as is sustainability. Both these areas are well represented within the PDAs.

The attached mapping was based on the National Occupational Standards for Events. Functional Map of Events Sector: April 2008.

**Key Purpose**: 'Create opportunities for people to come together on a one-off or infrequent basis to meet customers' needs and achieve commercial, professional or social objectives.'

#### What needs to happen to achieve the Key Purpose?

#### **Key Purpose**

Create opportunities for people to come together on a one-off or infrequent basis to meet customers' needs and achieve commercial, professional or social objectives

- А Manage the commercial aspects of an event В Manage the marketing of an event С
- Manage sales for an event
- D Manage operations for an event

E Managing information

F Managing people

G Managing finance

#### Key Role A: Manage the commercial aspects of an event

| Nati | onal occupational standards   | Source and Notes   |
|------|---|--|
| A1   | Develop and agree the concept for an event                                | level 4 Unit on first stage planning, developed within the project   |
| A2   | Research and agree the scope of an event                                  | level 4 Unit on second stage planning, developed within the project  |
| A3   | Develop and agree a business plan for an event                            | level 4 Unit on detailed business planning, developed within the project   |
| A4   | Manage risk   | level 4 Unit on generic risk management<br>appears as B10 in MSC Management<br>suite   |
| A5   | Ensure compliance with legal, regulatory, ethical and social requirements | level 4 Unit on managing in a<br>responsible manner<br>appears as B8 in the MSC Management<br>suite                                |
| A6   | Identify, negotiate and secure a venue for an event                       | level 4 Unit on securing venue for event developed within the project  |
| A7   | Identify and negotiate contracts for an event                             | level 4 Unit on selecting and negotiating<br>with contractors for a range of goods<br>and services<br>developed within the project |

#### Key Role B: Manage the marketing of an event

| Nati | onal occupational standards   | Source and Notes   |
|------|---|--|
| B1   | Build your organisation's<br>understanding of its market and<br>customers                             | level 4 Unit on market research from a<br>Management angle<br>appears as F9 in MSC Management<br>suite                                     |
| B2   | Develop marketing strategies and plans for products/services  | level 4 Unit on marketing as appropriate<br>to events<br>appears in the MSSSB suite as 3.1.1   |
| B3   | Co-ordinate communications<br>functions and the dissemination of<br>the organisation's communications | level 4 covering the development of<br>internal and external communications<br>strategies<br>appears in the MSSSB suite of NOS as<br>4 4 4 |
| B4   | Develop and implement proactive<br>and reactive PR strategies and<br>tactics                          | level 4 public relations Unit<br>appears in the MSSSB suite as 4.4.8   |
| B5   | Implement marketing strategies and plans for products/services  | level 3 Unit on implementing marketing<br>plans<br>appears in MSSSB suite as 6.1.2   |

#### Role C: Manage sales for an event

| Natio | onal occupational standards              | Source and Notes  |
|-------|--|---|
| C1    | Obtain sponsorship/revenue for an event  | level 4 Unit on developing sponsorship<br>or partnership arrangements<br>developed within project |
| C2    | Plan your selling activities             | level 4 Unit on sales as appropriate to<br>events<br>appears in the MSSSB suite as Unit 5         |
| C3    | Plan and monitor the work of sales teams | level 4 Unit<br>appears in the MSSSB suite as Unit 9  |
| C4    | Sell products/services to<br>customers   | level 3 Unit<br>appears in the MSSSB suite as Unit 16   |
| C5    | Negotiate sales of<br>products/services  | level 3 Unit<br>appears in the MSSSB suite as Unit 17   |

## Key Role D: Manage operations for an event

| Nati | onal occupational standards  | Source and Notes  |
|------|--|---|
| D1   | Plan and implement a critical path for an event                                | level 4 Unit on first stage operational<br>planning for an event<br>developed within the project                      |
| D2   | Develop and implement policies and procedures for an event                     | level 4 Unit on events policies and<br>procedures<br>developed within the project                                     |
| D3   | Develop detailed plans for an event  | level 3 Unit covering use of space, event<br>programmes etc<br>developed within project                               |
| D4   | Develop and implement<br>operational plans for your area of<br>responsibility  | level 4 Management Unit on operational<br>planning and implementation<br>appears as B1 in the MSC Management<br>suite |
| D5   | Manage contracts for an event  | level 4 Unit on managing contractors<br>during the operational phase<br>developed within project                      |
| D6   | Plan for the health, safety and security of people attending a spectator event | level 4 event safety Unit<br>appears as C216 in the SkillsActive<br>suite of Spectator Safety NOS                     |
| D7   | Manage physical resources  | level 4 Unit on managing, eg equipment,<br>materials, facilities, etc<br>appears as E8 in the MSC Management<br>suite |

#### Key Role D: Manage operations for an event (cont)

| Nati                             | onal occupational standards   | Source and Notes   |  |  |  |  |  |
|----------------------------------|---|--|--|--|--|--|--|
| D8                               | Oversee health, safety and security at events' sites                      | level 3 Unit on the health and safety of<br>the site and the site team<br>developed as part of the project |  |  |  |  |  |
| D9                               | Manage the set-up and breakdown of an event                               | level 3 Unit covering operational aspects of set-up and take down developed within project                 |  |  |  |  |  |
| D10                              | Manage the running of an event  | level 4 Unit on operational management<br>during the event<br>developed within project                     |  |  |  |  |  |
| D11                              | Ensure the health, safety and security of people during a spectator event | level 4 Unit on spectator/customer<br>safety<br>appears in the SkillsActive suite as<br>C217               |  |  |  |  |  |
| D12                              | Evaluate and report on the success of an event                            | level 3/4 Unit on evaluation developed within project  |  |  |  |  |  |
| Koy Polo E: Managing information |   |  |  |  |  |  |  |

# Key Role E: Managing information

#### National occupational standards Source a

- E1 Communicate information and knowledge
- E2 Research, analyse and report information
- E3 Manage information systems
- E4 Lead meetings

#### Source and Notes

level 4 Communications Unit appears in the MSC Management suite as E11

level 3 research Unit appears in the Council for Administration suite of NOS as 310

level 4 information Unit appears in the Council for Administration suite of NOS as 410

level 4 Unit appears in the MSC Management suite as D11

#### Key Role F: Managing people

| Nati | onal occupational standards  | Source and Notes   |
|------|--|--|
| F1   | Develop productive working relationships with colleagues and stakeholders                  | level 3/4 Unit on effective working<br>relationships<br>appears as D2 in the MSC Management<br>suite               |
| F2   | Manage the achievement of<br>customer satisfaction   | level 3/4 customer service Unit<br>appears in the MSC Management suite<br>as F11                                   |
| F3   | Recruit, select and keep colleagues  | level 3/4 recruitment, selection and<br>retention Unit<br>appears in the MSC Management suite<br>as D3             |
| F4   | Provide leadership in your area of responsibility  | level 3/4 leadership Unit<br>appears in the MSC Management suite<br>as B6  |
| F5   | Build and manage teams   | level 4 team building Unit<br>appears as D9 in the MSC Management<br>suite   |
| F6   | Provide learning opportunities for colleagues  | level 3/4 training and development Unit<br>from a management angle<br>appears in the MSC Management suite<br>as D7 |
| F7   | Allocate and monitor the progress<br>and quality of work in your area of<br>responsibility | level 4 performance management Unit<br>appears in the MSC Management suite<br>as D6                                |
| F8   | Monitor and solve customer service problems  | level 3 customer care Unit<br>appears in MSC Management suite as<br>F6   |

## Key Role G: Managing finance

| Nati | onal occupational standards                    | Source and Notes   |  |  |  |
|------|--|--|--|--|--|
| G1   | Manage a budget                                | level 3 financial management Unit.<br>appears as E1 in the MSC Management<br>suite |  |  |  |
| G2   | Manage finance for your area of responsibility | level 4 financial management Unit.<br>appears as E2 in the MSC Management<br>suite |  |  |  |

| NOS | Events<br>Applications<br>(F35R 34) | Digital Culture:<br>Online<br>Communication<br>(F86P 34) | Marketing: An<br>Introduction<br>(F7BX 34) | Live<br>Performance:<br>Events<br>(F3J4 34) | Conferences:<br>An<br>Introduction<br>(F365 34) | Food and<br>Beverage<br>Events<br>(F35X 34) | Events<br>Industry: An<br>Introduction<br>(F35W 34) | Event Legislation:<br>Safety and<br>Licensing<br>(F35V 34) | Event Budgeting and<br>Funding<br>(F35S 34) |
|-----|-------------------------------------|--|--|---|---|---|---|--|---|
| A1  |                                     |  |  |   |   |   |   |  |   |
| A2  |                                     |  |  |   |   |   |   |  |   |
| A3  |                                     |  |  |   |   |   |   |  |   |
| A4  |                                     |  |  |   |   |   |   |  |   |
| A5  |                                     |  |  |   |   |   |   | Х  |   |
| A6  |                                     |  |  |   |   |   |   |  |   |
| A7  |                                     |  |  |   |   |   |   |  |   |
| B1  |                                     |  | Х  |   |   |   |   |  |   |
| B2  |                                     |  | Х  |   |   |   |   |  |   |
| B3  |                                     |  | Х  |   |   |   |   |  |   |
| B4  |                                     |  |  |   |   |   |   |  |   |
| B5  |                                     |  |  |   |   |   |   |  |   |
| C1  |                                     |  |  |   |   |   |   |  | Х   |
| C2  |                                     |  |  |   |   |   |   |  |   |
| C3  |                                     |  |  |   |   |   |   |  |   |
| C4  |                                     |  |  |   |   |   |   |  |   |
| C5  |                                     |  |  |   |   |   |   |  |   |
| D1  | Х                                   |  |  | Х   |   | X   |   |  |   |
| D2  | Х                                   |  |  |   |   |   |   |  |   |
| D3  | Х                                   |  |  | Х   |   | Х   |   |  |   |
| D4  |                                     |  |  |   |   |   |   |  |   |
| D5  |                                     |  |  |   |   |   |   |  |   |
| D6  | Х                                   |  |  | Х   |   | Х   |   | Х  |   |
| D7  |                                     |  |  | Х   |   | Х   |   |  |   |
| D8  |                                     |  |  | Х   |   | Х   |   | Х  |   |
| D9  |                                     |  |  | Х   |   | Х   |   |  |   |
| D10 |                                     |  |  | Х   |   | Х   |   |  |   |
| D11 |                                     |  |  |   |   |   |   | Х  |   |
| D12 |                                     |  |  |   |   |   |   |  |   |
| E1  |                                     | Х  |  |   | Х   |   | Х   |  |   |
| E2  |                                     | Х  |  |   | Х   |   | Х   |  |   |

| NOS | Events<br>Applications<br>(F35R 34) | Digital Culture:<br>Online<br>Communication<br>(F86P 34) | Marketing: An<br>Introduction<br>(F7BX 34) | Live<br>Performance:<br>Events<br>(F3J4 34) | Conferences:<br>An<br>Introduction<br>(F365 34) | Food and<br>Beverage<br>Events<br>(F35X 34) | Events<br>Industry: An<br>Introduction<br>(F35W 34) | Event Legislation:<br>Safety and<br>Licensing<br>(F35V 34) | Event Budgeting and<br>Funding<br>(F35S 34) |
|-----|-------------------------------------|--|--|---|---|---|---|--|---|
| E3  |                                     | Х  |  |   |   |   |   |  |   |
| E4  |                                     |  |  |   |   |   |   |  |   |
| F1  | Х                                   |  |  |   |   |   |   |  |   |
| F2  | Х                                   |  |  |   |   |   |   |  |   |
| F3  |                                     |  |  |   |   |   |   |  |   |
| F4  |                                     |  |  |   |   |   |   |  |   |
| F5  |                                     |  |  |   |   |   |   |  |   |
| F6  |                                     |  |  |   |   |   |   |  |   |
| F7  |                                     |  |  |   |   |   |   |  |   |
| F8  | Х                                   |  |  |   |   |   |   |  |   |
| G1  | Х                                   |  |  |   |   |   |   |  | Х   |
| G2  | Х                                   |  |  |   |   |   |   |  | Х   |

# 5.3 Mapping of Core Skills development opportunities across the qualifications

#### **PDA Events Operations**

|           |  | Communication |      | Numeracy     |                                | ІСТ                      |                                   | Problem Solving   |                            |                             | Working with Others                      |   |
|-----------|--|---------------|------|--------------|--------------------------------|--------------------------|-----------------------------------|-------------------|----------------------------|-----------------------------|--|---|
| Unit code | Unit title                               | Written       | Oral | Using Number | Using Graphical<br>Information | Accessing<br>Information | Providing/Creating<br>Information | Critical Thinking | Planning and<br>Organising | Reviewing and<br>Evaluating | Working<br>Co-operatively<br>with Others | Reviewing<br>Co-operative<br>Contribution |
| F35R 34   | Events Applications                      | D5            |      |              |                                | S5                       | S5                                | C5                | C5                         | C5                          | D5                                       | D5  |
| F86P 34   | Digital Culture: Online<br>Communication |               |      |              |                                |                          |                                   |                   |                            |                             |  |   |
| FBX 34    | Marketing: An Introduction               | D6            |      |              |                                |                          |                                   | D6                | D6                         | D6                          |  |   |
| F3J4 34   | Live Performance: Events                 | D5            |      |              |                                |                          |                                   |                   |                            |                             |  |   |
| F365 34   | Conferences: An Introduction             | D5            |      |              |                                |                          |                                   |                   |                            |                             |  |   |
| F35X 34   | Food and Beverage Events                 | D5            |      |              |                                |                          |                                   | D5                | D5                         | D5                          |  |   |

#### **PDA Events**

|           |   |         | Communication |              | Numeracy                       |                          | ІСТ                               |                   | Problem Solving            |                             | Working with Others                      |   |
|-----------|---|---------|---------------|--------------|--------------------------------|--------------------------|-----------------------------------|-------------------|----------------------------|-----------------------------|--|---|
| Unit code | Unit title                              | Written | Oral          | Using Number | Using Graphical<br>Information | Accessing<br>Information | Providing/Creating<br>Information | Critical Thinking | Planning and<br>Organising | Reviewing and<br>Evaluating | Working<br>Co-operatively<br>with Others | Reviewing<br>Co-operative<br>Contribution |
| F35W 34   | Events Industry: An Introduction        | D5      |               |              |                                |                          |                                   |                   |                            |                             |  |   |
| F35V 34   | Event Legislation: Safety and Licensing |         |               |              |                                |                          |                                   | D5                | D5                         | D5                          |  |   |
| F35S 34   | Event Budgeting and Funding             | D5      |               | D5           | D5                             |                          |                                   |                   |                            |                             |  |   |

D = Developed

S = Signposted

C = Certificate

5/6 = SCQF level

# 5.4 Assessment Strategy for the qualifications

#### **PDA Events Operations**

| Unit                                  | Assessment                                 |   |   |   |                                       |  |  |  |
|---------------------------------------|--|---|---|---|---------------------------------------|--|--|--|
| onnt                                  | Outcome 1                                  | Outcome 2                                 | Outcome 3                                 | Outcome 4                                 | Outcome 5                             |  |  |  |
| Events Applications                   | Practical Activity — folio of work         | Practical Activity —<br>folio of work     | Practical Activity — folio of work        | Practical Activity — folio of work        | N/A                                   |  |  |  |
| Digital Culture: Online communication | On line forum                              | Small-group<br>practical exercises        | Small-group<br>practical exercises        | Small-group<br>practical exercises        | Small-group<br>practical<br>exercises |  |  |  |
| Marketing: An Introduction            | Case Study<br>Ext Resp Quest<br>Open-book  | Case Study<br>Ext Resp Quest<br>Open-book | N/A                                       | N/A                                       | N/A                                   |  |  |  |
| Live Performance: Events              | Ext Resp Quest<br>Supervised<br>conditions | Investigative Report                      | Investigative Report                      | N/A                                       | N/A                                   |  |  |  |
| Conferences: An Introduction          | Case Study<br>Ext Resp Quest<br>Open-book  | Case Study<br>Ext Resp Quest<br>Open-book | Report                                    | N/A                                       | N/A                                   |  |  |  |
| Food and Beverage Events              | Case Study<br>Ext Resp Quest<br>Open-book  | Pract Exercise<br>Open-book               | Case Study<br>Ext Resp Quest<br>Open-book | Case Study<br>Ext Resp Quest<br>Open-book | N/A                                   |  |  |  |

#### PDA Events

| Unit                             | Assessment     |                |                |                 |           |  |  |  |
|----------------------------------|----------------|----------------|----------------|-----------------|-----------|--|--|--|
| Onit                             | Outcome 1      | Outcome 2      | Outcome 3      | Outcome 4       | Outcome 5 |  |  |  |
| Events Industry: An Introduction | Investigation  | Case Study     | Case Study     | Case Study      | N/A       |  |  |  |
|                                  | -              | Ext Resp Quest | Ext Resp Quest | Rest Resp Quest |           |  |  |  |
|                                  |                | Open-book      | Open-book      | Closed-book     |           |  |  |  |
| Event Legislation: Safety and    | Case Study     | Case Study     | Case Study     | N/A             | N/A       |  |  |  |
| Licensing                        | Ext Resp Quest | Ext Resp Quest | Ext Resp Quest |                 |           |  |  |  |
| -                                | Open-book      | Open-book      | Open-book      |                 |           |  |  |  |
| Event Budgeting and Funding      | Ext Resp Quest | Ext Resp Quest | Pract Exercise | Ext Resp Quest  | N/A       |  |  |  |
|                                  | •              |                | Open-book      |                 |           |  |  |  |

# 6 Guidance on approaches to delivery and assessment

The PDA Events and PDA Events Operations are designed for candidates who have positions in the events industry at an operational or supervisory level. The awards place a heavy focus on developing candidates' practical skills and their ability to apply their knowledge to the relevant environment. The awards have been developed to ensure that there is a balance of both theoretical and practical Units within the frameworks. The theory will underpin the knowledge required to cope with the practical elements.

The application of practical, managerial and theoretical skills being learned and studied, underpin the philosophy of the awards and are central to their delivery.

It is recommended that all Units should be delivered in the context of the awards. Candidates should be given the opportunity to apply knowledge gained in realistic and practical settings. The awards also aim to prepare candidates for progression to a range of programmes of study either in higher education or workplace qualifications including SVQ routes.

#### **Delivery and assessment**

It is expected that all Units will be delivered in the context of the event industry and be appropriate to the purpose of the awards.

The choice of optional Units is significant within the PDA Events Operations and candidates should be aware that their choice of options may suit the type of events that their employer is engaged with delivering.

The design principles for HN awards have encouraged a more holistic approach to assessment. The new PDA specification places emphasis on assessing the whole Outcome or combination of Outcomes rather than individual Knowledge and/or Skills. The Unit specification allows the use of sampling of Knowledge and/or Skills. This has reduced the assessment loading for both candidates and centres. The Unit specifications detail exactly what the Evidence Requirements and assessment procedures are for each assessment and assessment exemplars have been provided for some Units.

Additionally, the *Event Applications* Unit has supporting on-line delivery materials available via the SQA Academy which supports centres e-learning strategies.

#### Integration between Units

There are possibilities of integrating assessments within Units, including *Events Applications* and *Digital Culture: Online Communication*.

## 6.1 Sequencing/integration of Units

The sequencing and the delivery of each Unit will be conducted following consultation with the candidate. Both PDAs are designed to meet industry needs and as such should be delivered to suit the type or sector of the events industry that the candidate is employed within. Integration will be clear within several Units, particularly the *Digital Culture: Online Communication* Unit which will integrate with *Events Applications* very supportively.

# 6.2 Recognition of Prior Learning

SQA recognises that learners gain knowledge and skills acquired through formal, non-formal and informal learning contexts.

In some instances, a full Group Award may be achieved through the recognition of prior learning. However, it is unlikely that a learner would have the appropriate prior learning and experience to meet all the requirements of a full Group Award.

The recognition of prior learning may **not** be used as a method of assessing in the following types of Units and assessments:

- Course and/or external assessments
- Other integrative assessment Units (which may or not be graded)
- Certain types of assessment instruments where the standard may be compromised by not using the same assessment method outlined in the Unit
- Where there is an existing requirement for a licence to practice
- Where there are specific health and safety requirements
- Where there are regulatory, professional or other statutory requirements
- Where otherwise specified in an Assessment Strategy

More information and guidance on the *Recognition of Prior Learning* (RPL) may be found on our website **www.sqa.org.uk**.

The following sub-sections outline how existing SQA Unit(s) may contribute to this Group Award. Additionally, they also outline how this Group Award may be recognised for professional and articulation purposes.

## 6.2.1 Articulation and/or progression

The award will allow candidates to progress towards an HNC/HND in Events/Events Management and then if interested the candidate can articulate on to a suitable degree programme at university.

## 6.2.2 Professional recognition

The qualification is not designed to provide professional recognition.

#### 6.3 **Opportunities for e-assessment**

The Unit Event Applications is available as an on line format via SQA Academy. This can be linked to the college VLE. A variety of summative assessments and exercises are available to be completed on-line.

#### 6.4 Support materials

A list of existing ASPs is available to view on SQA's website.

#### 6.5 **Resource requirements**

No specialist resources are required to deliver these awards.

# 7 General information for centres

#### Equality and inclusion

The Unit specifications making up these Group Awards have been designed to ensure that there are no unnecessary barriers to learning or assessment. The individual needs of learners will be taken into account when planning learning experiences, selecting assessment methods or considering alternative evidence. Further advice can be found on our website **www.sqa.org.uk/assessmentarrangements**.

#### Internal and external verification

All instruments of assessment used within these qualifications should be internally verified, using the appropriate policy within the centre and the guidelines set by SQA.

External verification will be carried out by SQA to ensure that internal assessment is within the national guidelines for these qualifications.

Further information on internal and external verification can be found in SQA's Guide to Assessment (www.sqa.org.uk/GuideToAssessment).

# 8 Glossary of terms

**Embedded Core Skills:** is where the assessment evidence for the Unit also includes full evidence for complete Core Skill or Core Skill components. A learner successfully completing the Unit will be automatically certificated for the Core Skill. (This depends on the Unit having been successfully audited and validated for Core Skills certification.)

**Finish date:** The end of a Group Award's lapsing period is known as the finish date. After the finish date, the Group Award will no longer be live and the following applies:

- candidates may not be entered for the Group Award
- the Group Award will continue to exist only as an archive record on the Awards Processing System (APS)

**Lapsing date:** When a Group Award is entered into its lapsing period, the following will apply:

- the Group Award will be deleted from the relevant catalogue
- the Group Award specification will remain until the qualification reaches its finish date at which point it will be removed from SQA's website and archived
- no new centres may be approved to offer the Group Award
- centres should only enter candidates whom they expect to complete the Group Award during the defined lapsing period

**SQA credit value:** The credit value allocated to a Unit gives an indication of the contribution the Unit makes to an SQA Group Award. An SQA credit value of 1 given to an SQA Unit represents approximately 40 hours of programmed learning, teaching and assessment.

**SCQF:** The Scottish Credit and Qualification Framework (SCQF) provides the national common framework for describing all relevant programmes of learning and qualifications in Scotland. SCQF terminology is used throughout this guide to refer to credits and levels. For further information on the SCQF visit the SCQF website at **www.scqf.org.uk**.

**SCQF credit points:** SCQF credit points provide a means of describing and comparing the amount of learning that is required to complete a qualification at a given level of the Framework. One National Unit credit is equivalent to 6 SCQF credit points. One National Unit credit at Advanced Higher and one Higher National Unit credit (irrespective of level) is equivalent to 8 SCQF credit points.

**SCQF levels:** The level a qualification is assigned within the framework is an indication of how hard it is to achieve. The SCQF covers 12 levels of learning. HNCs and HNDs are available at SCQF levels 7 and 8 respectively. Higher National Units will normally be at levels 6–9 and Graded Units will be at level 7 and 8. National Qualification Group Awards are available at SCQF levels 2–6 and will normally be made up of National Units which are available from SCQF levels 2–7.

**Signposted Core Skills:** refers to opportunities to develop Core Skills arise in learning and teaching but are not automatically certificated.

# **History of changes**

It is anticipated that changes will take place during the life of the qualification and this section will record these changes. This document is the latest version and incorporates the changes summarised below. Centres are advised to check SQA's APS Navigator to confirm they are using the up to date qualification structure.

**NOTE:** Where a Unit is revised by another Unit:

- No new centres may be approved to offer the Unit which has been revised.
- Centres should only enter candidates for the Unit which has been revised where they are expected to complete the Unit before its finish date.

| Version<br>Number | Description   | Date       |
|-------------------|---|------------|
| 04                | Amendment to unit title: There was an error in the name of unit H91J 34 - Organising an event. This has now been amended.   | 08/10/2021 |
| 03                | <b>Revised Units:</b> F365 34 Conferences: An Introduction<br>has been revised by H942 34. Old Unit will finish on<br>31/07/2017. F35W Events Industry: An Introduction has<br>been revised by H91K 34. F35V 34 Event Legislation:<br>Safety and Licensing has been replaced by H91L 34.<br>Both old units will finish 31/07/2017 | 19/06/2015 |
| 02                | <b>Revised Units:</b> F35X 34 Food and Beverage Events has been revised by H91N 34. F35R 34 Events Applications has been revised by H91J 34 Organising an Event. Old units will finish on 31/07/2017.   | 21/05/2015 |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |
|                   |   |            |

# Acknowledgement

SQA acknowledges the valuable contribution that Scotland's colleges have made to the development of this qualification.

# 9 General information for learners

The Events industry is an important and growing industry in Scotland and the UK and career opportunities are wide and varied. The sector includes:

- business events/business tourism (conferences/meetings, exhibitions, incentive travel, corporate events/corporate hospitality)
- festivals/fairs/cultural events
- community events
- outdoor events
- entertainment/live music events/concerts/theatre/shows
- sports events/spectator sports
- charity events/fundraising/voluntary sector
- party planning/wedding planning/social lifecycle
- events/special events

Major hotels and hospitality operations operate events facilities within their complexes. In addition there has been a huge increase in the number of festivals, sporting events, outdoor concerts and purpose built venues for events.

There are two Professional Development Awards (PDAs), both designed to enable you obtain the key competences required for progression within operational, supervisory and management positions in a wide range of events organisations.

**The PDA in Events Operations** is particularly aimed at those who already work in events and has been created with options to ensure that you can choose topics that are relevant to your employment for example in digital communications, marketing, budgeting, live performance, food and beverage, conferencing and Health and safety.

**The PDA in Events** has an all mandatory structure of three Units providing a sound basis of underpinning knowledge and practice irrespective of the events sector you operate in.

The assessments in the awards are varied with much project work, investigative activity and practical activity involved.