



X811/77/12

**Cantonese
Listening and Discursive Writing**

Duration — 1 hour 45 minutes

Total marks — 70

SECTION 1 — LISTENING — 30 marks

Attempt ALL questions.

You will hear two items in **Cantonese**. **Before you hear each item, you will have one minute to study the questions.** You will hear each item twice, with an interval of one minute between playings. You will then have time to answer the questions before hearing the next item. Write your answers clearly, in **English**, in the answer booklet provided. In the answer booklet you must clearly identify which question number you are attempting.

SECTION 2 — DISCURSIVE WRITING — 40 marks

Attempt ONE question.

Write your answer clearly, in **Chinese (Traditional)**, in the answer booklet provided. In the answer booklet you must clearly identify which question number you are attempting.

You may use a Chinese dictionary.

Use **blue** or **black** ink.

Before leaving the examination room you must give your answer booklet to the Invigilator; if you do not, you may lose all the marks for this paper.



SECTION 1 — LISTENING — 30 marks

Attempt ALL questions

Item 1

Listen to this item about Mike, a successful businessman in China, and then answer, in **English**, the questions below

- | | |
|---|---|
| (a) What does the reporter say about Mike? | 2 |
| (b) At the recent British-China business conference, what did Mike do? | 1 |
| (c) According to Mike, what is business culture? | 2 |
| (d) Apart from in business, where are the clearest cultural differences between east and west? State any two things. | 2 |
| (e) What example of cultural differences does Mike quote in his book? | 3 |

Item 2

Listen to the interview between Debby, a successful American entrepreneur in China, and Wong Ming. Then answer, in **English**, the questions below.

- | | |
|---|---|
| (a) Initially, Debby did not want to speak to Wong Ming. Why was this? | 2 |
| (b) What made Debby invest in the Chinese market? | 2 |
| (c) In what way does Debby's Chinese business differ from her American one? | 2 |
| (d) Debby explains why she made these changes. What does she say? | 2 |
| (e) What difficulties did Debby face when she started her business in China? | 2 |
| (f) What demonstrates Debby's success in China? | 3 |
| (g) (i) According to Debby, what should foreigners know if they are going to live in China? | 3 |
| (ii) Why are these things important? | 1 |
| (h) Debby spends a lot of time learning Chinese. Why is this? | 3 |

[Turn over

SECTION 2 — DISCURSIVE WRITING — 40 marks

Attempt ONE question

Write an essay, in **Chinese (Traditional)**, of about 300–400 characters discussing **one** of the following statements.

3. Society

網絡時代的出現，讓整個世界都發生了變化。

The emergence of the internet has changed the whole world.

4. Learning

光看考試成績，並不能看出一個人的真正能力。

Exam results alone are not a true measure of ability.

5. Employability

越來越多年輕人找不到合適的工作，是因為他們期待值太高。

More and more young people cannot find the right job because their expectations are too high.

6. Culture

很多中國人認為春節假期不應該出門去旅遊。

Many Chinese think they shouldn't travel for a holiday during spring festival.

[END OF QUESTION PAPER]