



Kelly Communications Establishing Communications

Founded in 1985 by Tim Kelly to target the unique business opportunities in the emerging UK cable television market, the Kelly Group has grown to become a leading telecommunications and utilities service provider operating in a range of industries including rail, metro and highways installation.



Kelly Group

With over 3,800 staff, a substantial vehicle fleet and 40 operational centres, the Kelly Group continues to go from strength to strength working on behalf of clients such as Openreach, Virgin Media and Network Rail. Kelly Group attributes its success to continually investing in its fleet and management systems to ensure it provides customers with world class service. Kelly Group also enjoyed recent success when it was recognised in SQA's 2017 Star Awards for the Centre of the Year, in the wider UK category.

The Power of Training

The Kelly Group aspires to provide quality products and services to its customers through investment in its national in-house training infrastructure. It delivers accredited training across all aspects of the telecommunications spectrum. By way of example the Kelly Group previously outsourced the provision of two Street Works units (Signing, Lighting and Guarding and Monitoring Signing, Lighting and Guarding) to an external training provider which came at a cost per delegate. To help deliver a more streamlined programme and save on costs, Kelly Group decided to bring this Street Works provision in-house and became an SQA approved centre, allowing it to deliver these units at its three training centres. Kelly Group chose SQA after recognising its high standards and track record in quality assurance.

Mark Brian, Training Manager at Kelly described the application process with SQA as 'seamless and efficient'. The Group has delivered significant cost savings since bringing this provision in-house, and has accredited over 1,500 delegates so far. Mark explains 'the substantial cost savings allow us to re-invest into continual improvements of our national service delivery — I would highly recommend working with SQA'. Regional Manager, Sarah Stevenson commented on the company's success; "SQA's relationship with Kelly Communications has gone from strength to strength - I am excited to continue to support them in their journey".

Recognising Success

The Kelly Group has recently been accredited to deliver Street Works units 1-16 at its training facilities with the first course starting soon. This too, will deliver substantial cost savings to its multiple civil engineering contracts currently underway. Looking to the future, the organisation is keen to explore widening its training in partnership with SQA through incorporating industry-recognised qualifications and awards to help diversify its in-house training portfolio and benefit the people at the heart of its business.

SQA offers a complete suite of Street Works qualifications for operatives and supervisors working on the roads and highways.

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