**Question 24**

James Wann is the owner of Scottish Salon Suppliers. On 9 April Year 3, he sold eight Volume conditioners and three Mega M50 hairdryers to Julia Morgan, who runs her own hairdressing salon.

|  |  |  |  |
| --- | --- | --- | --- |
| **SCOTTISH SALON SUPPLIERS**  **PRICE LIST** | | | |
| **Shampoo** | | **Conditioner** | |
| Moisturising 300 ml | £4·00 | Shine 500 ml | £5·00 |
| Volumising 300 ml | £5·50 | Repair 500 ml | £6·00 |
| Colour protect 300 ml | £6·00 | Volume 500 ml | £8·75 |
|  | |  | |
| **Brushes** | | **Hairdryers** | |
| Ceramic brush | £8·00 | Turbo 220 | £32·00 |
| Vent brush | £4·00 | Mega M50 | £40·00 |
| Curling brush | £6·00 | UltraPro | £25·00 |
| **TERMS:**  Trade discount — 10%  Cash discount — 5% one month  VAT — 20% | | **DELIVERY:**  £10·00 on orders under £250  FREE on orders of £250 or more | |

To comply with tax laws, Scottish Salon Suppliers will send Julia Morgan an invoice assuming the cash discount will not be taken up. However, they will also enclose an illustrative invoice showing the amount due if the cash discount is taken up.

On the worksheet provided, complete the illustrative invoice to be sent to Julia Morgan which shows the amount due if the cash discount is taken up.

**Total marks 10**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **This invoice is for illustrative purposes**  (to be used ONLY if cash discount taken up)  **SCOTTISH SALON SUPPLIERS**  48 Waterside Way  Dundee  DD2 5TP | | |  | | |  | | **No: 1366** | |
|  | | | | |  | |
|  | | | | | | |
| Tel: 01382 559 001 | | | | | | |
|  | | | |  | | |
|  | | | | VAT No: 63597710 | | |
|  |  | | | | | |  | | |
| To: | Julia Morgan | | | | | | Date: 9 April Year 3 | | |
|  | Eclipse Hairdressing | | | | | |  | |  |
|  | 56 Kintore Road  Aberdeen AB11 6QQ | | | |  | | | | |
| **Quantity** | | **Description** | | **Unit price**  **£** | | | | **Cost**  **£** | |
|  | |  | |  | | | |  | |
|  | |  | |  | | | |  | |
|  | |  | |  | | | |  | |
|  | |  | | **TOTAL** | | | |  | |
| **Working:** | |  | |  | | | |  | |

| **Question** | **Expected answer(s)** | | | | **Max mark** | **Additional guidance** |
| --- | --- | --- | --- | --- | --- | --- |
| **24** | **Qty** | **Description** | **Unit price**  **£** | **Cost**  **£** |  | If candidate does not have labels for trade discount, cash discount, VAT or delivery — **do not award final total mark**. (No requirement for any net goods value label.) |
|  | 8 | Volume conditioner | 8·75 | 70·00 | **1** | Mark is for entire line being correct. |
|  | 3 | Mega M50 hairdryers | 40·00 | 120·00 | **1** | Mark is for entire line being correct. |
|  |  |  |  | 190·00 | **1** | For both subtotals. |
|  |  | Less Trade Discount |  | 19·00 | **1** | £190 x 10%  **Do not award 1 mark** if trade discount is after VAT. |
|  |  |  |  | 171·00 | **1** | If this figure arrived at without showing trade discount in the invoice (eg 90% of £190), then **do not award trade discount mark**. Do not double penalise candidates by not awarding final total mark because there is no trade discount label. |
|  |  | Less Cash Discount |  | 8.55 | **1** | £171 x 5%  Do not give mark if cash discount is after VAT. |
|  |  |  |  | 162.45 | **1** | If this figure is arrived at without showing cash discount in the invoice (eg 95% of £171), then no cash discount mark to be given. However, candidate should still be given a final total mark. |
|  |  | Add VAT\*\* |  | 32·49 | **1** |  |
|  |  | TOTAL |  | 194·94 | **\*** | For both totals. If candidate does not show a delivery charge then award this total as the final total mark. |
|  |  | Delivery |  | 10·00 | **1** | If delivery is included before VAT calculation, **do not award 1 mark for delivery.**  Delivery deducted — **do not award 1 mark**, but give a final total mark.  If total of invoice is £250 or more, delivery mark should be awarded, although no entry may appear. |
|  |  | FINAL TOTAL |  | 204·94 | **1\*** | For both totals. |